

Rapport d'analyse

atechor

ORACLE
NETSUITE

Oracle Netsuite

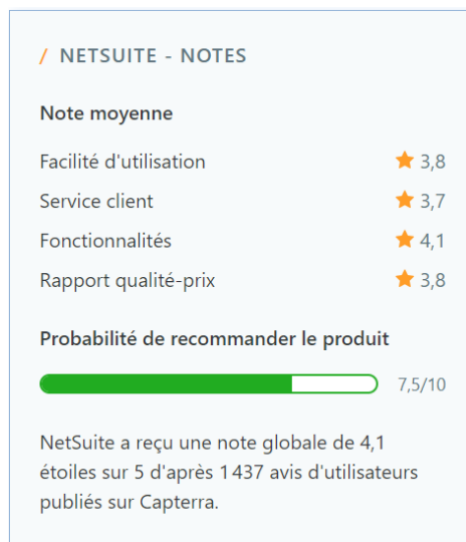
Dernière mise à jour 19/02/2024

contact@atechor.com

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Avis des utilisateurs : 7/10

Source	Nombre d'avis	Score
Peerspot	32	3,9 / 5
G2	2940	4 / 5
Capterra	1437	4,1 / 5
Trustradius	1142	8 / 10
Gartner	188	4 / 5
Score moyen	4,02 / 5	



([Capterra](#))



NetSuite ERP Reviews

Vendor: [NetSuite](#)

★★★★☆ 3.9 out of 5 | [32 reviews](#)

([Peerspot](#))

2,972 NetSuite Reviews

★★★★☆ 4.0 out of 5

([G2](#))



NetSuite ERP



★ Top Rated



Score 8.0 out of 10

1142 Reviews and Ratings • Enterprise Resource Planning (ERP)

[\(TrustRadius\)](#)



Oracle NetSuite ERP Reviews

by Oracle in Cloud ERP for Product-Centric Enterprises

4.0 ★★★★★ 188 Ratings

[\(Gartner\)](#)

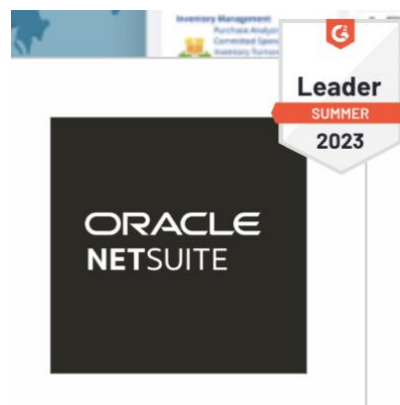
Récompenses et distinctions : 9/10



[\(Trustradius\)](#)



[\(Peerspot\)](#)



[\(G2\)](#)



Oracle se hisse à la première place de la liste des « ERP les plus puissants »

CIO.com a récemment placé Oracle en tête de la liste des fournisseurs ERP les plus puissants et a annoncé qu'Oracle frappe fort avec ses deux produits ERP cloud. L'article de février 2022 souligne l'influence de la vision d'Oracle pour l'avenir de l'ERP sur le marché⁴.

([CIO.com](https://www.cio.com))

Analyse : Nommé leader par IDC dans une étude sur les applications financières et comptables SaaS et Cloud, l'ERP Netsuite est reconnu par d'autres plateformes référentes comme une solution leader et performante.

Interface et expérience utilisateur : 7/10

Retours des utilisateurs sur l'interface :

Avis G2 :

NetSuite User Ratings

Ease of Use
ERP Systems Average: 8.0

NetSuite Pros and Cons

How are these determined? ⓘ

<p>👍 Pros</p> <ul style="list-style-type: none"> User Friendly 286 Customizable 225 Data Reports 212 User Interface 148 Website Building 132 	<p>👎 Cons</p> <ul style="list-style-type: none"> Learning Curve 244 Reporting Feedback 182 Not User Friendly 151 Takes Time 145 Customization Requests 118
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Verified User in Accounting ⓘ

Small-Business (50 or fewer emp.)

🔗 ...

Validated Reviewer ✓

Verified Current User ✓

Review source: Organic

★★★★★ Aug 16, 2023

"NetSuite: Making Accounting as easy as ever"

What do you like best about NetSuite?

NetSuite has a very easy interface that is easy to navigate and does not take long to learn. I have been using this program for 2 months and feel like I have a great grasp on the ins and outs of how the site works.

What do you dislike about NetSuite?

After a short time using NetSuite, I have had an issue of starring (saving to favorites) some of the more common functions of Netsuite that I use. Some of the areas were easy to start and some would not seem to be able to favorite.



Yusuf Mustafa K.
Associate Cloud Operations Engineer
Mid-Market (51-1000 emp.)



- Validated Reviewer ✓
- Verified Current User ✓
- Review source: G2 invite
- Incentivized Review

★★★★★ Jun 23, 2023

"Benefits of Netsuite"

What do you like best about NetSuite?

It provides complete CRM support, where you can keep track and plan, and channel your business by designing and initiating different tools, it is a complete package to manage employees, Businesses, clients and also it helps you to align and maintain records for each unit.

What do you dislike about NetSuite?

The interface of Netsuite is needed to be upgraded, as it's complicated for a new user to understand the widgets and access tools for different purposes.

The user has to go through a long process to align everything.



Bailey B.
Master of Ceremonies
Small-Business (50 or fewer emp.)

- Validated Reviewer ✓
- Review source: G2 invite on behalf of seller
- Incentivized Review

★★★★★ Jun 14, 2023

"Streamline SaaS subscription management and modern revenue recognition"

What do you like best about NetSuite?

Managing SaaS subscriptions and modern revenue recognition is a breeze with ARM (Advanced Revenue Management) and SuiteBillings. These highly extensible tools allow you to efficiently streamline and automate even the most complex financial accounting tasks. In addition, Oracle's acquisition of NetSuite has allowed for an expansion of the product offering, which now comes with excellent customer service support options. As a result, integrating world-class SaaS services into your workflow via NetSuite promises huge efficiency gains.

What do you dislike about NetSuite?

I find NetSuite to be incredibly slow and expensive, putting it out of reach for many users. Its confusing interface also makes basic tasks like processing vendor invoices very difficult and time consuming. In addition, integrating with Avalara to offer state-specific exemptions to customers can also prove challenging. Worst of all is the bank reconciliation process, which seems so outdated that I dread every attempt to complete it successfully.



Verified User in Food Production ⓘ

Small-Business (50 or fewer emp.)



Validated Reviewer ✓

Verified Current User ✓

Review source: G2 invite on behalf of seller

Incentivized Review

★★★★☆ Jun 13, 2023

"great erp and integration software- if you can script, sky is the limit"

What do you like best about NetSuite?

Netsuite is user friendly, so transitioning from another platform onto this one isnt as hard as some softwares that are not intuitive.

(G2)

Avis Capterra :

Facilité d'utilisation

★ 3,8



Akram

chef d'entreprise (France)

Conseil en gestion, 2-10 employés

Temps d'utilisation du logiciel : Essai gratuit

Source de l'avis ⓘ

Appréciation et critiques de Microsoft Project

★★★★★ 5,0 il y a 6 mois

+ Avantages :

J'ai apprécié la flexibilité et la personnalisation de la plateforme, qui m'a permis de gérer plusieurs aspects de leur entreprise, tels que les finances, la gestion de la chaîne d'approvisionnement et les relations avec les clients, depuis un seul endroit. La fonctionnalité de reporting et d'analyse de données de NetSuite, qui fournit des informations importantes pour la prise de décisions commerciales.

- Inconvénients :

Temps de réponse lents du système et des difficultés à naviguer dans l'interface utilisateur



Elizabeth

Senior Director Of Digital Marketing (É.-U.)

Utilisateur LinkedIn vérifié

Vente au détail, 10 000+ employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis ⓘ

TRADUIRE EN FRANÇAIS

Netsuite- scale the administration of your company

★★★★☆ 4,0 il y a 3 semaines NOUVEAU

Commentaires : The interface itself is incredibly easy to use; It took me a very short time to get a good grasp of how it all works. Furthermore, it is cost-effective and serves as a comprehensive system for managing various facets of the business. In short, NetSuite makes running our entire business more efficient and agile.

+ Avantages :

I have been using NetSuite for quite some time and can say that it is a very good platform that has transformed the way we manage our business operations. What I like the most is how everything is consolidated in one place: inventory, orders, invoices and customer data. This saves us the hassle of logging into multiple systems to get real-time information. The software connects seamlessly with our bank allowing for batch uploding for payments, approving invoices in bulk is another time saver and the option to customize reports by adding additional columns gives us the flexibility we need.

TRADUIRE EN FRANÇAIS



Arthur

Accounting Manager (É.-U.)

Vente en gros, 2-10 employés

Temps d'utilisation du logiciel : plus d'un an

Extremely robust and customizable, yet archaic, poor interface, and too expensive.

★★★★☆ 4,0 il y a 3 ans

Although I still believe the software has much to offer, user interface is about 10 years behind time. My dream is that super user-friendly QuickBooks Online launches an Enterprise version one day.



Utilisateur vérifié

Utilisateur LinkedIn vérifié

Logiciels, 201–500 employés

Temps d'utilisation du logiciel : plus d'un an

Source de l'avis

[TRADUIRE EN FRANÇAIS](#)

NetSuite - Great ERP for mid-size/private companies

★★★★☆ 4,0 il y a 5 ans

Commentaires : NetSuite is great overall. We have reliable numbers and the ability to create a search or report to facilitate data analysis. We have been able to automate a lot of processes (expenses, amortization, sales tax) and the interface is generally user-friendly.

([Capterra](#))

Gartner :

5.0 ★★★★★ May 15, 2023

Review Source:

Use NetSuite to Take Your Business to the Next Level.

Reviewer Function: IT Company Size: 50M - 250M USD Industry: Manufacturing Industry

Great ERP. Has the basics needed for an ERP. Also has many partners that add functionality not in the base package. Simple User interface and allows the end user community to self-serve in data analysis. Continually enhancing the product with semi-annual releases of new features and ...

[Read Full Review](#)

"Good, But Could Be Better"

Submitted Jun 8, 2023

3.0 ★★★☆☆ Overall User Rating

Product(s): Oracle NetSuite ERP

Overall Comment:"Has intelligent aspects but most are bolt ons with additional costs involved. System in general is frustratingly slow. There are plenty of areas that have helped improve our processes to allow for accurate costs and tracking of orders/shipments but equally I feel the interface is too busy and overly complicated which makes for quite a disappointing experience overall."

([Gartner](#))

Trustadius :



SEPTEMBER 12, 2023

[Share](#)[Save](#)

NetSuite - Software Solution that Works for All Businesses

Verified UserVice-President in Finance and Accounting
Capital Markets Company, 51-200 employees**Score** 10 out of 10

Vetted Review

Verified User

Incentivized

Use Cases and Deployment Scope

We use NetSuite as our General Ledger, close our books on a monthly basis, run internal and external reporting, recognize and invoice revenue, run data queries (Saved Searches)

NetSuite is integrated with Bill.com for Accounts Payable and [Expensify](#) for T&E

We use it for multiple currencies, subsidiaries and consolidation

Pros and Cons

- + Search Function
- + Reporting
- + Great User **Interface**
- + Invoicing

« NetSuite overall has a very good user interface. It also has a good search functionality where you can type a word and / or number and you can easily find what you are searching for. »



SEPTEMBER 06, 2023

[Share](#)[Save](#)

Great ERP system - Easy navigation and great reporting

Verified UserDirector in Finance and Accounting
Financial Services Company, 1001-5000 employees**Score** 9 out of 10

Vetted Review

Verified User

Incentivized

Use Cases and Deployment Scope

We use NetSuite as the source of truth for all accounting transactions. This includes AR, AP, bank transactions, revenue recognition, fixed assets, etc. NetSuite is connected to various other finance systems we use such as [Coupa](#), Zip, [tripactions](#), [Brex](#), and [Zuora](#) Billing. We also use the bank matching functionality through the Bank Feeds Suiteapp to match our bank transactions for several different accounts

Pros and Cons

- + Global search function is great
- + Ability to create saved searches/queries to extract needed data
- + Integrates well with various other systems
- + **User friendly interface and navigation**
- Bank matching functionality is lacking in ability to auto-create bank transfers and standard journals. Only Deposit and Check record types allowed which is very limiting
- A few quirks like after customizing an account detail, the date range fields seem to be editable but

VG

SEPTEMBER 06, 2023

[Share](#)[Save](#)

NetSuite, a one-4-all solution for business transformation.

Vernon Gibson

NetSuite Administrator

Powertex Group (Marketing & Advertising, 51-200 employees)

**Score** 10 out of 10

Vetted Review

Verified User

Incentivized

Use Cases and Deployment Scope

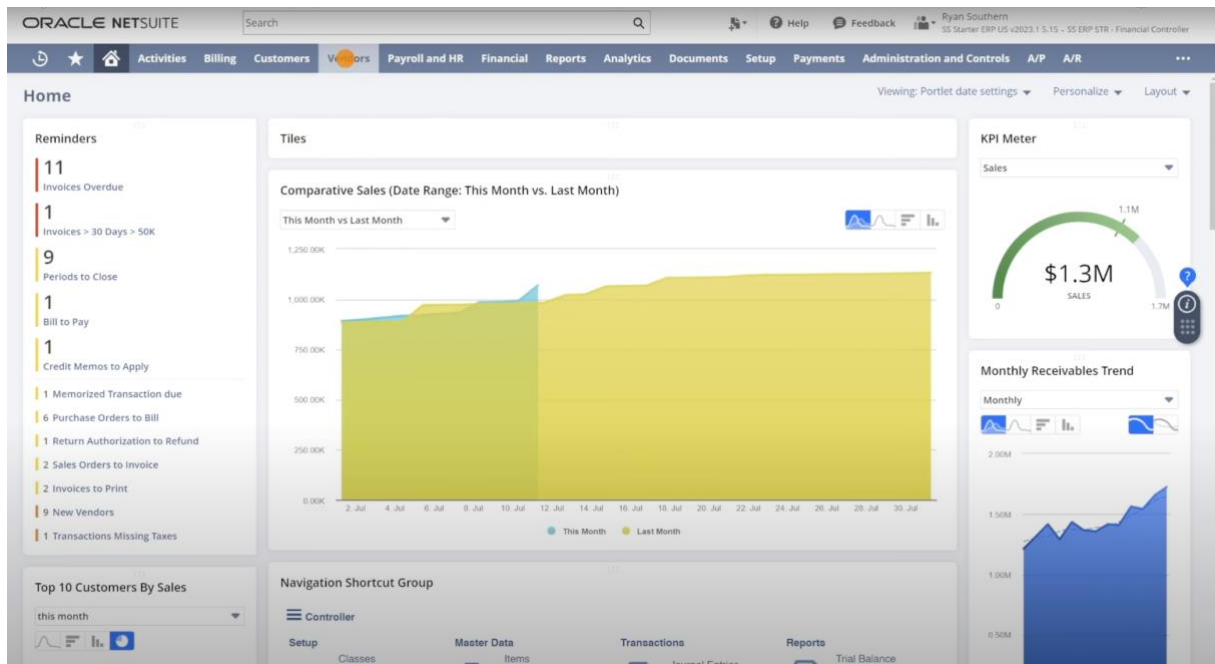
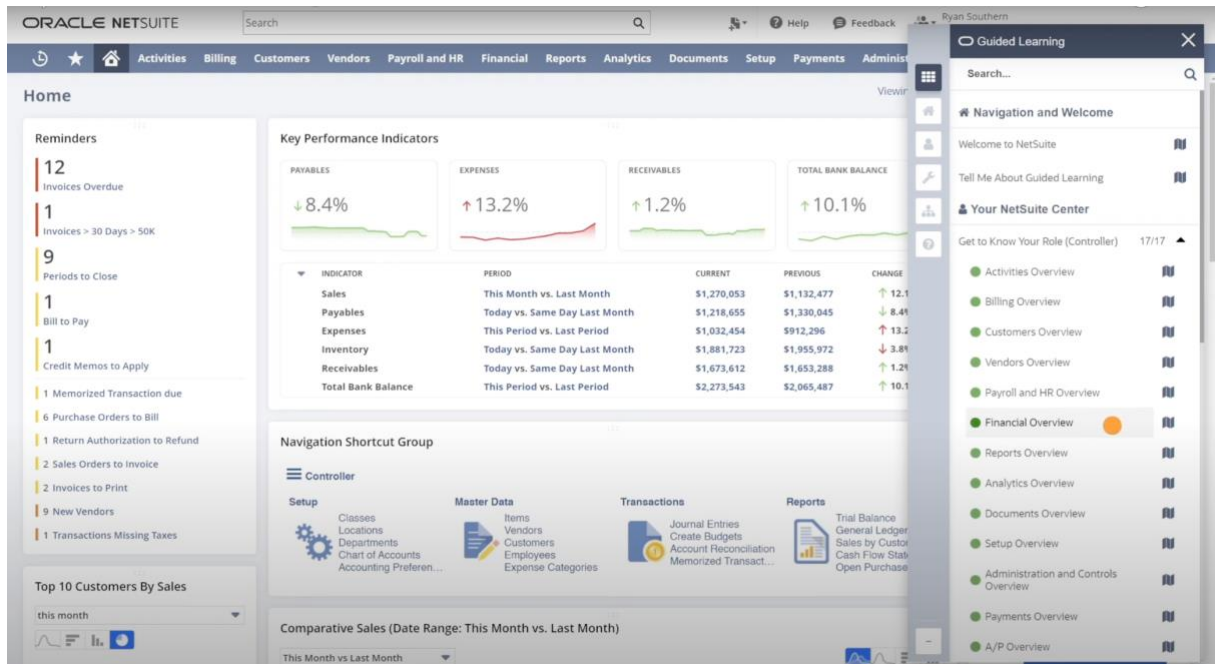
We use NetSuite for all aspects of the business including heavy customization for designed for unique manufacturing processes. NetSuite drives out Ensite enterprise from order to cash we use it for everything. We choose NetSuite to replace out in-house built software suite which has been developed over the course of 15 years but had challenges when it came to communication between the software.

Pros and Cons

- ⊕ NetSuite provides a smooth Order-to-cash process.
- ⊕ Easy to customize for end-user experience.
- ⊕ Easy to customize for business requirements.
- ⊖ Some aspects of NetSuite are a bit difficult from an administrative aspect, such as the workflow interface.
- ⊖ Not all transactions and changes to fields are tracked in system information.
- ⊖ There's a moderate learning curve to the NetSuite database model.

[\(Trustadius\)](#)

Interface en image :



Oracle Netsuite Dashboard Overview

Navigation: Activities, Shipping, Receiving, Inventory, Reports, Analytics, Documents, Setup, SuiteApps, Support

Key Metrics:

- Orders to Receive: 34
- Inventory Change: +8.5%
- Open Purchase Orders: -0.3%
- Value of Open Purchase Orders: +26.9%

Top 25 Items By Qty Sold (this month):

- INV_All Day Eyeliner: 1,146
- INV_Small First Aid Kit 100 Piece: 1,057
- Lodge Jacket: Lodge Jacket R - XS: 675
- INV_USB Cables - 10 Ft: 479
- Lodge Jacket: Lodge Jacket G - XS: 369

Available to Sell - Starter Table:

NAME	LOCATION	US-1A	TYPE	Inventory Item	On Hand	On Order	On Sales Order	Available to Sell	Item Image
INV_All Day Eyeliner					1,146	0	0	1,146	
INV_Small First Aid Kit 100 Piece					1,057	0	0	1,057	
Lodge Jacket: Lodge Jacket R - XS					675	0	0	675	
INV_USB Cables - 10 Ft					482	0	3	479	
Lodge Jacket: Lodge Jacket G - XS					369	0	0	369	

Inventory Profitability Report

ITEM	DESCRIPTION	QTY SOLD	TOTAL COST	TOTAL REVENUE	% OF TOTAL REVENUE	GROSS PROFIT	GROSS PROFIT %
INV_All Day Eyeliner	All Day Eyeliner	28	\$13.30	\$300.00	0.38%	\$286.70	96.54%
INV_Almond Granite Bar (Lot Numbered)	Almond Granite Bar	25	\$27.50	\$35.00	0.05%	\$7.50	21.60%
INV ASUS P0480 ROG 34" Curved 21.9 QHD IPS G-Sync Monitor	ASUS P0480 ROG SWIFT 34" Curved 21.9 QHD IPS G-Sync Monitor	3	\$5,164.07	\$8,684.00	8.61%	\$3,529.93	40.60%
INV_Brocade 7900 Extension Switch	Brocade 7900 Extension Switch	6	\$75,258.00	\$52,650.00	40.06%	(\$22,578.00)	-42.86%
INV_Canvas Backpack	Canvas Backpack	34	\$244.00	\$11,627.00	8.84%	\$11,383.00	97.93%
INV_Dell 24" U2415 UltraSharp LED Monitor	Dell 24" U2415 UltraSharp LED Monitor	3	\$799.00	\$1,101.00	0.84%	\$312.00	28.34%
INV_Dell UP3216Q 32" UltraSharp UltraHD LED Monitor	Dell UP3216Q 32" UltraSharp UltraHD LED Monitor	3	\$3,327.00	\$4,659.00	3.54%	\$1,332.00	28.93%
INV_Ergonomic Swivel Chair	Ergonomic Swivel Chair	3	\$108.00	\$150.00	0.11%	\$42.00	30.00%
INV_HP EliteBook 2730p Battery (Serialized)	HP EliteBook 2730p Battery	42	\$930.00	\$911.60	0.62%	(\$18.40)	-2.28%
INV_HP ENVY 32" Media Display Monitor w/ AMD FreeSync	HP ENVY 32" Media Display Monitor w/ AMD FreeSync	4	\$1,480.00	\$1,551.00	1.18%	\$71.00	4.58%
INV_iPad Pro 12.9 inch - 128 GB	iPad Pro 12.9 inch - 128 GB	5	\$3,420.00	\$3,828.00	2.91%	\$408.00	10.66%
INV_iPad Pro 12.9 inch - 256 GB	iPad Pro 12.9 inch - 256 GB	2	\$1,914.00	\$4,017.00	3.05%	\$2,103.00	52.33%
INV_iPad Pro 9.7 inch - 128 GB	iPad Pro 9.7 inch - 128 GB	3	\$1,038.00	\$2,178.00	1.66%	\$1,140.00	52.34%
INV_Lenovo 127F 27" Curved LED Gaming Monitor	Lenovo 127F 27" Curved LED Gaming Monitor	4	\$1,180.00	\$2,065.00	1.57%	\$885.00	42.88%
INV_MacBook Pro Intel Core i5 2.9GHz Dual-Core 8GB RAM 256GB	MacBook Pro Intel Core i5 2.9GHz Dual-Core 8GB RAM 256GB	2	\$1,546.00	\$2,826.00	2.19%	\$1,280.00	52.37%
INV_MacBook Pro with TouchBar - 5.2GHz Dual-Core 8GB RAM	MacBook Pro with TouchBar - 5.2GHz Dual-Core 8GB RAM	3	\$3,687.00	\$5,160.00	3.92%	\$1,473.00	28.53%
INV_MS GP 62 15.6 Gaming Laptop i7-6700HQ 2.6GHz	MS GP 62 15.6 Gaming Laptop i7-6700HQ 2.6GHz	2	\$1,452.00	\$2,030.00	1.54%	\$578.00	28.47%
INV_Office Desk	Office Desk	2	\$130.00	\$180.00	0.14%	\$50.00	27.78%
INV_Power Drill	Power Drill	70	\$1,200.00	\$6,779.66	5.16%	\$5,579.66	82.30%
INV_RAM Kingston 4GB (Serialized)	RAM Kingston 4GB (Serialized)						0.00%
INV_Small First Aid Kit 100 Piece	First Aid Kit 100 Piece		\$0.00	\$439.80	0.33%	\$439.80	100.00%
INV_Sun Shade 14.2 Series	Sun Shade 14.2 Series	1	\$5,200.00	\$1,391.00	0.62%	(\$3,809.00)	-25.98%
INV_Upholstered 2-Seater Sofa	Upholstered 2-Seater Sofa						0.00%
INV_USB Cables - 10 Ft	USB Cables - 10 Ft	32	\$283.92	\$64.00	0.05%	(\$219.92)	-34.33%
INV_USB Cables - 3 Ft	USB Cables - 3 Ft	1	\$8.22	\$15.00	0.01%	\$6.78	36.77%
INV_VGA Cables - 8 Ft	VGA Cables - 8 Ft	1	\$93.30	\$0.00	0.00%	(\$93.30)	0.00%
Lodge Jacket	Lodge Jacket						
Lodge Jacket	Lodge Jacket						0.00%
Lodge jacket B - L	Lodge jacket	13	\$50.00	\$912.00	0.68%	\$862.00	94.62%
Lodge jacket B - M	Lodge jacket	16	\$0.00	\$1,280.00	0.97%	\$1,280.00	100.00%
Lodge jacket B - S	Lodge jacket	20	\$0.00	\$1,472.00	1.12%	\$1,472.00	100.00%
Lodge jacket B - XL	Lodge jacket	20	\$0.00	\$1,600.00	1.22%	\$1,600.00	100.00%
Lodge jacket B - XS	Lodge jacket	20	\$0.00	\$1,600.00	1.22%	\$1,600.00	100.00%
Lodge jacket G - L	Lodge jacket	8	\$0.00	\$840.00	0.49%	\$840.00	100.00%
Lodge jacket G - M	Lodge jacket	10	\$0.00	\$608.00	0.46%	\$608.00	100.00%
Lodge jacket G - S	Lodge jacket	5	\$0.00	\$394.00	0.23%	\$394.00	100.00%
Lodge jacket G - XL	Lodge jacket	10	\$0.00	\$760.00	0.58%	\$760.00	100.00%
Lodge jacket G - XS	Lodge jacket	10	\$0.00	\$684.00	0.52%	\$684.00	100.00%
Lodge jacket R - L	Lodge jacket	5	\$0.00	\$394.00	0.23%	\$394.00	100.00%
Lodge jacket R - M	Lodge jacket	1	\$50.00	\$50.00	0.06%	\$0.00	37.50%
Lodge jacket R - S	Lodge jacket	5	\$0.00	\$380.00	0.23%	\$380.00	100.00%
Lodge jacket R - XL	Lodge jacket	10	\$0.00	\$576.00	0.44%	\$576.00	100.00%
Lodge jacket R - XS	Lodge jacket	20	\$0.00	\$1,440.00	1.10%	\$1,440.00	100.00%

The screenshot shows the Oracle Netsuite Home dashboard. A red box highlights the 'Reminders' section on the left, which contains the following items:

- 4 Tasks to complete (with a red arrow pointing to it)
- 22 Late Sales Order Report
- 5 Items to Order
- 18 Orders to Fulfill
- 21 Orders to Receive

Other dashboard elements include:

- Navigation Shortcut Group:** Inventory Manager, Setup (Locations, New Vendor, Shipping Items, Update Item Price, Item Management), Receiving (PO History, Receive Orders, Receive Returns, Purchase Orders, Inventory Transfer), Reports (Sales by Item, SO Backorder, Inventory Status, Shipping Report, Print Shipping/Mailing Labels).
- Tiles:** Late PO Report, Inventory Transfer, Inventory Adjust, Open POs.
- Key Performance Indicators:** Orders (+8.5%), Inventory (-0.3%), Open Purchase Orders Report (34), Value of Open Purchase Orders (+26.9%).
- KPI Meter:** Inventory value of \$1.7M.
- Available to Sell - Starter:** Searchable table for inventory items.
- Top 25 Items by Qty Sold:** Donut chart showing sales distribution.

The screenshot shows the 'Item Fulfillment' form in Oracle Netsuite. A red arrow points to the 'CREATED FROM' field in the 'Primary information' section, which is set to 'Sales Order #503943'.

Primary information fields:

- CUSTOM FORM: 55 PROD STR - Item Fulfillment
- MEMO: (empty)
- DATE: 5/18/2023
- REF. NO: To Be Generated
- CUSTOMER: 4 Blockster inc.
- STATUS: Shipped

Items Section:

MARK	FULFILL	ITEM	DESCRIPTION	DEPARTMENT	CLAS	ON HAND	REMAINING	COMMITTED	QUANTITY	INVENTORY DETAIL	DRGF SHIP PG	OPTIONS
	✓	INV_Canvas Backpack	Canvas Backpack	Sales	Apparel	282	1	1	1			

ORACLE NETSUITE

Home | Sales/Marketing Overview | Lists | Sales | Billing | Credits and Returns | Accounts Receivable | Other | Sales Reports | Sales Order Reports | Marketing Reports | Pipeline Reports | Forecast Reports

Reminders: 4 Tasks to complete, 22 Late Sales Order Report, 11 Vendor Late Purchase Orders

Navigation Shortcut Group: Executive Management, Sales, Customer Profitability, Inventory Management, AR and AP Reports, Financials

Performance Indicators

INDICATOR	PERIOD	CURRENT	PREVIOUS	CHANGE
Revenue	This Period vs. Last Period	\$1,162,204	\$1,053,979	↑ 10.3%
Total Bank Balance	This Period vs. Last Period	\$1,985,431	\$1,470,816	↑ 35.0%
Operating Cash Flow	This Period vs. Last Period	\$514,615	\$368,408	↑ 39.7%
Receivables	End of This Month vs. End of Last Month	\$573,611	\$478,356	↑ 19.9%
Payables	End of This Month vs. End of Last Month	\$878,639	\$801,820	↑ 9.6%
Expenses	This Period vs. Last Period	\$666,212	\$661,567	↑ 0.7%
Value of Customer Returns	This Month vs. Last Month	\$4,134	\$4,024	↑ 2.7%
Number of Customer Returns	This Month vs. Last Month	4	5	↓ 20.0%

KPI Meter
Revenue: \$1.2M

Revenue By Period Trend
By Period: Jul 22, Jan 23

Incoming and Outgoing Future Cash Outlay
Stacked Column Chart | Show percentage

ORACLE NETSUITE

Home | CRM | Projects | Time & Expenses | Resources | Reports | Analytics | Documents | SuiteApps | Support

Reminders: 2 Time Records to Approve, 7 Missing Timesheets, 4 Missing Timesheets Last Month, 7 Milestones This Month, 1 Newly Assigned Projects

Project Cash Flow
PROJECT MANAGER: All

Customer	Project	Cash Balance	Invoiced Client \$	Credit Memo \$	Client Paid \$ *	Vendor Billed \$	Vendor Credit \$
75 The Alma Technology	Custom Report Development	40,000.00	40,000.00	0.00	40,000	0	0.00
75 The Alma Technology	Alma Technology Consulting	36,469.00	391,163.00	0.00	35,933	0	0.00
75 The Alma Technology	New Reporting Dashboard	30,000.00	30,000.00	0.00	30,000	0	0.00
76 Custom Selection Sales	Quick Project	0.00	11,400.00	0.00	0	0	0.00
15 Demack Services	Proof of Concept Project	450.00	0.00	0.00	0	450	0.00
4 Blue Pumpkin	Setup Communications Software	0.00	116,160.00	0.00	0	0	0.00
8 Ctyland Properties	System Migration	0.00	13,200.00	0.00	0	0	0.00
Total		106,919.00	598,923.00	0.00	105,933	-445	0.00

Project Milestones This Month
TOTAL: 5

Edit View	Condition	Due Date Status	Project	Name	Start Date *	Status	Priority
		14 days overdue	75 The Alma Technology P90005 New Reporting Dashboard	Custom Development Project: *Milestone 4 - Final	3/2/2023	Not Started	Medium
		14 days overdue	4 Blue Pumpkin P90006 System Redesign	Custom Development Project: *Milestone 2	3/2/2023	Not Started	Medium
		7 days overdue	4 Blue Pumpkin P90006 System Redesign	Custom Development Project: *Milestone 3	3/9/2023	Not Started	Medium
		5 days overdue	74 The Abbott Inc. P90010 System Setup	Travel	3/11/2023	Not Started	Medium
		Due today	4 Blue Pumpkin P90006 System Redesign	Custom Development Project: *Milestone 4 - Final	3/16/2023	Not Started	Medium

Project Status Summary
TOTAL: 20

Edit View	Dashboard	Finish Date	Project *	Actual Work	% Complete	Start Date
		7/28/2023	19 Vital Resources	0		5/4/2023
			P90001 General Administration	0		11/1/2022
			P90002 Time DR	6		11/1/2022

KPI Meter
Project Billing Forecast: \$132.9K

KPI Meter
Open Projects: 16

KPI Meter
Billable Hours: 453

Total Hours Worked
Daily chart showing Project Total Hours Worked and Moving Average.

Project Overview for PRJ0004 75 The Altima Technology

Primary Information

PROJECT ID	PRJ0004	PLANNED WORK	656.00	PROJECT MANAGER	Marc Collins	BUDGET AMOUNT	400,000.00
NAME	Altima Technology - Consulting	ACTUAL WORK	449.00	START DATE	3/10/2023		
PROJECT NAME	Altima Technology - Consulting	PERCENT WORK COMPLETE	68.4%	ESTIMATED END DATE			
CUSTOMER	75 The Altima Technology			CALCULATED END DATE	6/12/2023		
SUBSIDIARY	Subsidiary 1			STATUS	In Progress		

Project Tasks / Milestones

ID	COPY TASK	ID	NAME	STATUS	PREDECESSORS	DURATION	PLANNED WORK	REMAINING WORK	START DATE	END DATE	% COMPLETE
Edit	Copy	1	Altima Consulting	●		67	456	336	3/10/2023	6/12/2023	49.3%
Edit	Copy	2	Phase I	●		35	276	0	3/10/2023	4/27/2023	100%
Edit	Copy	3	Initial Site Visit	●		9	108	0	3/10/2023	3/22/2023	100%
Edit	Copy	4	Prepare Estimate	●	3+5d	3	18	0	3/30/2023	4/3/2023	100%
Edit	Copy	5	Contracts Executed	●	4	19	150	0	4/9/2023	4/27/2023	100%
Edit	Copy	6	Phase II	●		32	255	211	4/28/2023	6/12/2023	17.3%
Edit	Copy	7	Purchase Materials	●	5	11	85	41	4/28/2023	5/12/2023	51.8%
Edit	Copy	8	Installation	●	7	12	85	85	5/12/2023	5/29/2023	0%
Edit	Copy	9	Site Visit Finalization	●	8	11	85	85	5/29/2023	6/12/2023	0%
Edit	Copy	10	Project Management	●		16	125	125	3/10/2023	3/31/2023	0%

Project Overview for PRJ0004 75 The Altima Technology

Primary Information

PROJECT ID	PRJ0004	PLANNED WORK	656.00	PROJECT MANAGER	Marc Collins	BUDGET AMOUNT	400,000.00
NAME	Altima Technology - Consulting	ACTUAL WORK	449.00	START DATE	3/10/2023		
PROJECT NAME	Altima Technology - Consulting	PERCENT WORK COMPLETE	68.4%	ESTIMATED END DATE			
CUSTOMER	75 The Altima Technology			CALCULATED END DATE	6/12/2023		
SUBSIDIARY	Subsidiary 1			STATUS	In Progress		

Billing Information

INVOICE PRESENTATION TEMPLATE	ESTIMATED GROSS PROFIT	167,655.00		
BILLING TYPE	ESTIMATED GROSS PROFIT PERCENT	78.71%		
BILLING SCHEDULE				
PRIMARY CURRENCY		USD		
EXCHANGE RATE		1.00		
BILLING RATE CARD				
READY FOR BILLING	ESTIMATED LABOR COST	45,360.00	ESTIMATED LABOR REVENUE	213,015.00
HOLD FOR BILLING	PENDING	30,934.00	LABOR	415,020.00
BILLED	REMAINING	-173,368.00	EXPENSE	800.00

Charges

VIEW	STAGE	CHARGE USE	CHARGE TYPE
Charge	All	Actual	All

Oracle Netsuite Invoice # INV815 75 The Altima Technology

Primary Information

INVOICE #	INV815	LOCATION	US-1A	DATE	5/17/2023
CUSTOMER	75 The Altima Technology	MEMO		DUE DATE	6/16/2023
JOB	PRJ004 Altima Technology Consulting	AS-OF DATE		CURRENCY	USD
SUBSIDIARY	Subsidiary 1			EXCHANGE RATE	1.00
				OPPORTUNITY	

Summary

SUBTOTAL	32,470.00
TAX TOTAL	0.00
SHIPPING COST	
TOTAL	32,470.00
AMOUNT DUE	32,470.00

Items Table

ITEM	DESCRIPTION	SERVICE DATE	DEPARTMENT	CLASS	ORDERED	QTY	PRICE LEVEL	RATE	AMOUNT	TAX	OPTIONS	CHARGE TYPE	CHARGES	REASON CODE (USD)	RETURN REASON	DIRECT DEBIT FILE FORMAT	HISTORY
SVC_Consulting	Consulting Services		Professional Services	Misc.	1	Custom		200.00	1,600.00			Time-Based					History
SVC_Administration	Internal administration		Professional Services	Misc.	8	Custom		30,000.00	30,000.00			Fixed Date	1				History
SVC_3rd Party Service	3rd Party Services		Sales	Kitchens	2	Custom		435.00	870.00			Fixed Date	2				History

Project Profitability - View Detail

CUSTOMER / PROJECT / ITEM GROUP	COST	ACTUAL COST	COMMITTED COST	REVENUE	ACTUAL REVENUE	COMMITTED REVENUE	UNBILLED RECEIVABLE	PROFIT	MARGIN
13 Dermack Services - PRJ0013 Proof of Concept Project	\$3,000.00	\$2,400.00	\$0.00	\$14,400.00		\$14,400.00	\$11,400.00	\$11,400.00	78.17%
Total - 13 Dermack Services - PRJ0013 Proof of Concept Project	3,000.00	2,400.00	0.00	14,400.00		14,400.00	11,400.00	11,400.00	78.17%
15 Dermack Services - PRJ0015 Prototype	\$3,030.00	\$3,030.00		\$140,380.00	\$45,580.00	\$94,800.00	\$135,350.00	\$6,420.00	66.42%
Total - 15 Dermack Services - PRJ0015 Prototype	3,030.00	3,030.00		140,380.00	45,580.00	94,800.00	135,350.00	16,420.00	66.42%
20 Internal - PRJ0020 Time Off	\$480.00	\$480.00					(\$480.00)	(\$480.00)	0.00%
Total - 20 Internal - PRJ0020 Time Off	480.00	480.00					(480.00)	(480.00)	0.00%
4 Blue Pumpkin - PRJ0011 Setup Communications Software	\$0.00	\$448.22	(\$448.22)				\$0.00	\$0.00	0.00%
Expense	\$0.00	\$448.22	(\$448.22)				\$0.00	\$0.00	0.00%
Service	\$7,620.00	\$7,620.00		\$1,202,320.00	\$116,160.00	\$986,160.00	\$1,814,700.00	\$92,970.00	99.25%
Total - 4 Blue Pumpkin - PRJ0011 Setup Communications Software	7,620.00	8,068.22	(848.22)	1,202,320.00	116,160.00	986,160.00	1,814,700.00	92,970.00	99.25%
75 The Altima Technology - PRJ0004 Altima Technology Consulting	\$1,992.00	\$1,992.00		\$2,788.00	\$2,788.00		\$796.00	\$796.00	28.55%
Asset	\$2,000.00	\$2,000.00					(8.00)	(8.00)	0.00%
Expense	\$1,497.00	\$1,497.00		\$996.00	\$996.00		(\$499.00)	(\$0.00)	0.00%
Service	\$31,005.00	\$30,000.00	\$1,200.00	\$402,483.00	\$384,983.00	\$107,900.00	\$480,665.00	\$23,540.00	92.54%
Total - 75 The Altima Technology - PRJ0004 Altima Technology Consulting	40,299.00	38,000.00	1,200.00	406,271.00	388,371.00	107,900.00	1,455,992.00	\$1,480.00	91.88%
75 The Altima Technology - PRJ0005 New Reporting Dashboard	\$3,480.00	\$3,480.00		\$30,000.00	\$30,000.00		\$28,520.00	\$28,520.00	88.40%
Service	3,480.00	3,480.00		30,000.00	30,000.00		28,520.00	28,520.00	88.40%
Total - 75 The Altima Technology - PRJ0005 New Reporting Dashboard	3,480.00	3,480.00		30,000.00	30,000.00		28,520.00	28,520.00	88.40%
75 The Altima Technology - PRJ0014 Custom Report Development	\$8,800.00	\$8,800.00		\$40,000.00	\$40,000.00		\$31,200.00	\$31,200.00	78.00%
Service	8,800.00	8,800.00		40,000.00	40,000.00		31,200.00	31,200.00	78.00%
Total - 75 The Altima Technology - PRJ0014 Custom Report Development	8,800.00	8,800.00		40,000.00	40,000.00		31,200.00	31,200.00	78.00%
76 White Wall Tech - PRJ0009 System Replacement	\$2,800.00	\$2,800.00		\$108,000.00	\$108,000.00		\$105,200.00	\$105,200.00	97.41%
Service	2,800.00	2,800.00		108,000.00	108,000.00		105,200.00	105,200.00	97.41%
Total - 76 White Wall Tech - PRJ0009 System Replacement	2,800.00	2,800.00		108,000.00	108,000.00		105,200.00	105,200.00	97.41%
78 Zuccetti Telecom Sales - PRJ018 Quick Project				\$327,560.00	\$11,400.00	\$316,160.00	\$327,560.00	\$327,560.00	100.00%
Service				327,560.00	11,400.00	316,160.00	327,560.00	327,560.00	100.00%
Total - 78 Zuccetti Telecom Sales - PRJ018 Quick Project				327,560.00	11,400.00	316,160.00	327,560.00	327,560.00	100.00%
8 Cityland Properties - PRJ0012 System Migration	\$3,820.00	\$3,820.00		\$30,400.00	\$11,200.00	\$19,200.00	\$28,480.00	\$7,110.00	87.11%
Service	3,820.00	3,820.00		30,400.00	11,200.00	19,200.00	28,480.00	7,110.00	87.11%
Total - 8 Cityland Properties - PRJ0012 System Migration	3,820.00	3,820.00		30,400.00	11,200.00	19,200.00	28,480.00	7,110.00	87.11%
Total	79,479.00	74,962.22	1,506.78	2,209,351.00	750,711.00	1,458,620.00	\$2,130,912.00	\$6,530.00	96.59%

SCM Mobile

SALES ORDER

Select Sales Orders

PICK STATUS: Exclude Partially Picked

CUSTOMER: Camido Controls | SHIP METHOD: FedEx Home Delivery® | CARRIER: FedEx/USPS/More | SHIPPING ADDRESS: Warehouse Mgr Camido Controls 868 Orange Ave Coronado CA 92118 United States | SESSION ID:

Number of sales order rows selected: 1

ORDER #	PICK STATUS	PICKED QUANTITY	PACK STATUS	CUSTOMER	SHIP METHOD	CARRIER	SHIPPING ADDRESS
<input checked="" type="checkbox"/> SO321	Fully Picked	7/7	Not Started	Camido Controls	FedEx Home Delivery®	FedEx/USPS/More	Warehouse Controls 868 Coronado CA 92118 United States
<input type="checkbox"/> SO322	Fully Picked	15/15	Not Started	Camido Controls	FedEx Home Delivery®	FedEx/USPS/More	Warehouse Controls 868 Coronado CA 92118 United States

Back Enter Order

SCM Mobile

SHIP PACKAGES

Packages per Shipment

CARTON

SO321-4

SO321-3

SO321-2

SO321-1

Shipping Cost 96.03 USD

SIZE

6 X 6 X 6 in

6 X 6 X 6 in

12 X 12 X 12 in

12 X 10 X 6 in

Select Rate

CARRIER	SHIP METHOD	EXPECTED DELIVERY BY	Shipping Cost
FedEx	FedEx Home Delivery®	05/01/2023	96.03 USD
FedEx	FedEx Priority Overnight®	05/01/2023	571.33 USD
FedEx	FedEx Standard Overnight®	05/01/2023	526.49 USD
FedEx	FedEx Ground®	05/03/2023	72.35 USD

Ship Later Ship Print Label Void Label Shop for Rates Edit Address Print Lists

SCM Mobile

Shipping Summary

The following shipments have been shipped:

CARTON	TRACKING NUMBER	LABEL ID
SO321-4	397631992068	se-295060584
SO321-3	397631991738	se-295060584
SO321-2	397631993009	se-295060584
SO321-1	397631994370	se-295060584

Next Shipment

Sales Order - NetSuite (NetSuite)

ORACLE NETSUITE

WMS Inbound WMS Outbound WMS Inventory WMS Reporting WMS Configuration Mobile Emulator SuiteApps Support

Sales Order SO321 7 Camido Controls **PENDING BILLING**

Primary Information

ORDER # SO321 DATE 4/27/2023

CUSTOMER:PROJECT 7 Camido Controls

Summary	
SUBTOTAL	190.00
TAX	0.00
SHIPPING COST	59.15
TOTAL	249.15

Classification

LOCATION Denver

ITEM	COMMITTED	PICKED	PACKED	FULFILLED	INVOICED	BACK ORDERED	QUANTITY	UNITS	INVENTORY DETAIL	DESCRIPTION	PRICE LEVEL	RATE	AMOUNT	TAX RATE	COMMIT
NS-111357E	0	5	5	5	0	0	5	EA(1)	Velocity A Inventory Item in Eaches	Base Price	20.00	100.00		Available Qty	
NS-112468C	0	2	2	2	0	0	2	CS(12)	Velocity B Inventory Item 2468 in Cases	Base Price	45.00	90.00		Available Qty	

ORACLE NETSUITE

Item Fulfillment

276 7 Camido Controls SHIPPED

Primary Information

REF. NO: 276 DATE: 4/28/2023
CUSTOMER: 7 Camido Controls MEMO:
CREATED FROM: Sales Order #50321

STATUS: Shipped

LBS	PACKAGE CONTENTS DESCRIPTION	PACKAGE TRACKING NUMBER	RETURN TRACKING NUMBER	PACKAGE DETAILS
12	SO321-1	397631994370		
2	SO321-3	397631991738		
2	SO321-4	397631992068		

ORACLE NETSUITE

Scanned Vendor Bills

File Uploader

Choose a File Select or drag a file to upload. Upload File

Filters

STATUS: [Dropdown] UPLOAD DATE: 3/30/2023 To 3/30/2023 Apply Filters

Refresh Quick Sort Show: 50 of 1 of 1 Total: 13

VIEW REVIEW BILL	UPLOAD DATE	FILENAME	SOURCE	VENDOR	VENDOR BILL DATE	DUE DATE	STATUS	STATUS DESCRIPTION
REVIEW BILL	3/1/2023 7:58 am	Sorelle_PO211.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	2/17/2023	2/17/2023	Under User Review	
REVIEW BILL	3/7/2023 6:06 pm	Sorelle_PO230.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	2/24/2023	2/24/2023	Under User Review	
REVIEW BILL	3/21/2023 9:00 am	Sorelle_PO02.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	3/13/2023	3/13/2023	Under User Review	
REVIEW BILL	3/24/2023 8:23 am	Sorelle_PO323.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	3/23/2023	3/31/2023	Under User Review	
REVIEW BILL	3/24/2023 8:37 am	Sorelle_PO324.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	3/24/2023	3/31/2023	Under User Review	
REVIEW BILL	3/24/2023 11:06 am	Sorelle_PO326.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	3/24/2023	3/31/2023	Under User Review	
REVIEW BILL	3/27/2023 10:43 am	Sorelle_PO327.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	3/27/2023	3/31/2023	Under User Review	
REVIEW BILL	3/27/2023 10:56 am	Sorelle_PO328.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	3/27/2023	3/31/2023	Under User Review	
REVIEW BILL	3/27/2023 11:02 am	Sorelle_PO329.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	3/27/2023	3/31/2023	Under User Review	
VIEW	3/27/2023 11:23 am	Sorelle_PO330.pdf	Upload (Mark Wheel)	Sorelle Health & Fitness	3/27/2023	3/27/2023	Finalized	

ORACLE NETSUITE

Parent Company

Verify or edit primary information

VENDOR * Sorelle Health & Fitness ✓ CURRENCY * USD LOCATION

Scanned: SORELLE HEALTH & FITNESS

REFERENCE NO. 90203 PAYMENT TERMS Due on receipt ✓ DUE DATE 3/31/2023

Scanned: On Receipt Scanned: March 31, 2023

DATE * 3/15/2023 AMOUNT * 1,874.58

Scanned: 03/15/2023

Add, edit, or verify line items

Expenses 424.28 Items 1,450.30

ITEM *	DESCRIPTION	QUANTITY *	UNITS	RATE *	AMOUNT *	LOCATION *	PO NUMBER
✓ <input type="checkbox"/>	VGA Cable 8 ft - Black	25.00	ea.	13.66	341.5	Oakland, CA	333
✓ <input type="checkbox"/>	Brocade 7800 ... XL - Grey	30.00	ea.	36.96	1,108.8	Oakland, CA	333
		0.00		0.00	0.00		

ORACLE NETSUITE

Bill 90203 Sorelle Health & Fitness PENDING APPROVAL

Edit Back Cancel Bill Actions

Primary Information

TRANSACTION NUMBER 2 CURRENCY USA DUE DATE 3/15/2023

REFERENCE NO. 90203 EXCHANGE RATE 1.00 DATE 3/15/2023

VENDOR Sorelle Health & Fitness DISC. AMT. POSTING PERIOD Mar 2023

ACCOUNT 2000 Accounts Payable DISC. DATE MEMO

AMOUNT 1,874.58 PAYMENT HOLD APPROVAL STATUS Pending Approval

Classification

SUBSIDIARY Parent Company

Expenses and Items Billing Relationships Communication Related Records System Information GL Impact

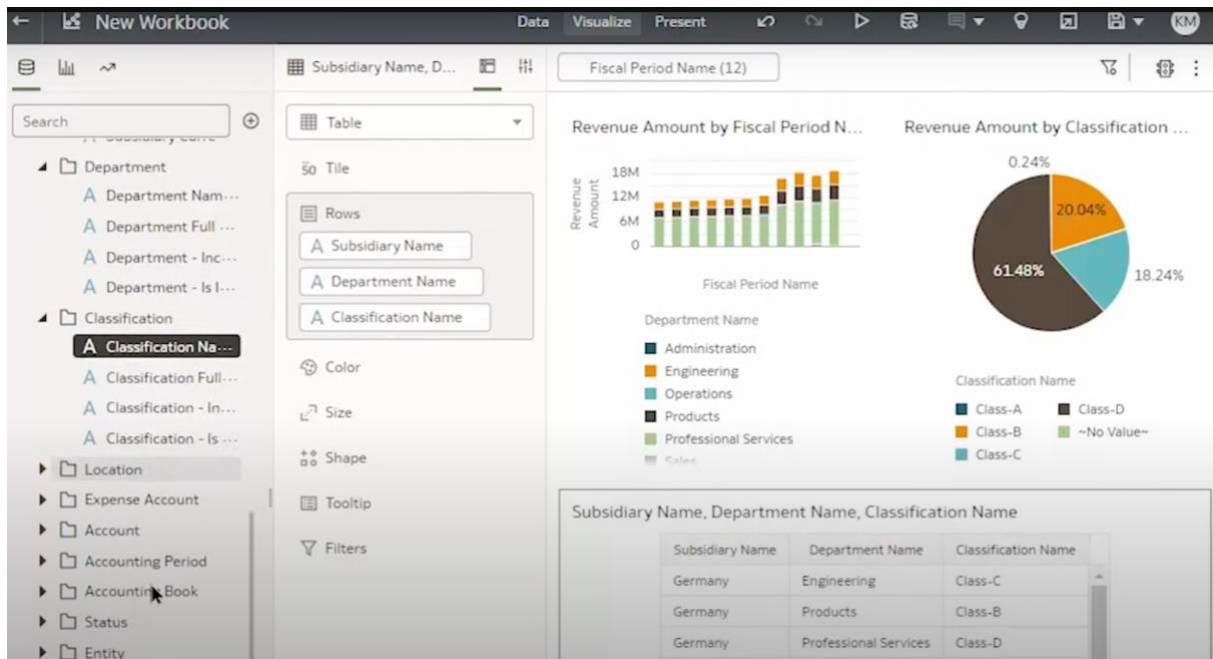
Expenses 424.28 • Items 1,450.30 •

ITEM	VENDOR NAME	QUANTITY	UNITS	DESCRIPTION	SERIAL/LOT NUMBERS	RATE	AMOUNT	OPTIONS	DEPARTMENT	CLASS	LOCATION	CUSTOMER	BILLABLE	AMC SCH
VGA Cable	Sorelle Health & Fitness	25	ea.	8 ft - Black		13.66	341.50				Oakland, CA			
Brocade 7800 Extension Switch	Sorelle Health & Fitness	30	ea.	XL - Grey		36.96	1,108.80				Oakland, CA			

The screenshot shows the Oracle Netsuite Home dashboard. On the left, a 'Reminders' sidebar lists 12 bills to pay, 9 sales orders to invoice, 2 sales orders to approve, 12 vendor return authorizations to approve, 10 return authorizations to approve, 2 expense reports to approve, 2 periods to close, 3 allocation schedules due, 3 memorized transactions due, 92 purchase orders to bill, 8 credit cards to approve, and 4 invoices overdue. The main dashboard features a navigation bar with tabs for Activities, Billing, Customers, Vendors, Payroll and HR, Financial, Reports, Analytics, Administration & Controls, Documents, Setup, Payments, A/R, A/P, Sales Audit, SuiteApps, and Support. Below the navigation bar, there are four financial statement tiles: Balance Sheet, Budget vs Actual, Profit & Loss, and Trial Balance. A 'Subsidiary Navigator' shows a hierarchy with PC Parent Company, U2 US-2, and X US-1M. A 'KPI Meter' displays Sales at \$1.5M. A 'Key Performance Indicators' section includes four line charts for Expenses (-15.0%), Profit (+148.5%), Payables (+1.1%), and Receivables (+2.3%). Below these charts is a table with columns for Indicator, Period, Current, Previous, and Change.

INDICATOR	PERIOD	CURRENT	PREVIOUS	CHANGE
Sales	This Month vs. Last Month	\$1,534,358	\$1,338,263	↑ 14.7%
Expenses	This Period vs. Last Period	\$1,016,090	\$1,195,812	↓ 15.0%
Profit	This Period vs. Last Period	\$354,674	\$142,742	↑ 148.5%
Payables	End of This Month vs. End of Last Month	\$1,388,761	\$1,373,149	↑ 1.1%
Receivables	End of This Month vs. End of Last Month	\$1,580,556	\$1,544,667	↑ 2.3%

The screenshot shows a 'New Workbook' in Oracle Analytics. The interface includes a search bar, a list of dimensions (Department Name, Department Full Name, Department - Inc..., Department - Is I...), and a list of measures (Classification, Location, Expense Account, Account, Accounting Period, Accounting Book, Status, Entity, Created By User, Exchange Rate Type, Currency, Approver, Approval Status). A 'Stacked Bar' chart is selected, with 'Revenue Amount' as the Y-axis and 'Fiscal Period Name' as the X-axis. The chart displays revenue data for fiscal periods from 20 to 25, with each bar segmented by department. The Y-axis ranges from 0 to 21M. The chart title is 'Revenue Amount by Fiscal Period Name, Department ...'.



([Netsuite Demos](#))

Analyse : Les retours d'utilisateurs sont loin d'être unanimes. Plutôt clivantes, la prise en main et l'interface de Netsuite divisent. Dans l'ensemble, l'interface plait, y compris lors des vidéos de démonstrations, nous avons constaté la clarté de la plateforme. Nous pouvons toutefois lui reprocher un manque de modernité et une optimisation de l'espace à améliorer. Par ailleurs, ce qui est reproché à Netsuite, c'est la complexité d'accès à certaines fonctionnalités et certains parcours fonctionnels.

Fonctionnalités et capacités : 8/10

Fonctionnalités

Gestion financière :

- Comptabilité clients
- Comptabilité fournisseurs
- Gestion des taxes
- Gestion des immobilisations
- Gestion de la trésorerie
- Gestion des paiements

Planification financière :

- Rationalisation globale des dépenses d'investissement
- Simplification de la planification des déplacements et des frais
- Automatisation de l'attribution des frais indirects
- Simplification de la planification complexe des dépenses d'exploitation
- Planification stratégique de la main d'œuvre
- Planification intégrée des états financiers
- Facilitation de la modélisation dynamique, de l'analyse et de l'intégration bi-directionnelle avec smart view
- Amélioration de la précision des prévisions avec la planification prédictive
- Des capacités de reporting puissantes pour renforcer la prise de décision

Gestion des commandes :

- Tarifs et promotions
- Gestion des commandes
- Gestion des retours

Entreposage :

- Logistique d'entrée
- Logistique de sortie
- Gestion des stocks
- WMS

Gestion de la chaîne d'approvisionnement :

- Planification
- Exécution
- Collaboration
- Assistance

([Netsuite](#))

Analyse : L'ERP Netsuite à proprement parler n'englobe pas toutes les fonctions supports et opérationnelles de l'entreprise, mais à cette solution s'ajoutent le CRM, l'outil de BI, d'analytics et autres. Cet ERP est donc fonctionnellement très large et s'adapte à de très nombreux secteurs d'activité et tailles d'entreprise.

Intelligence artificielle intégrée

Contact

Danielle Tarp

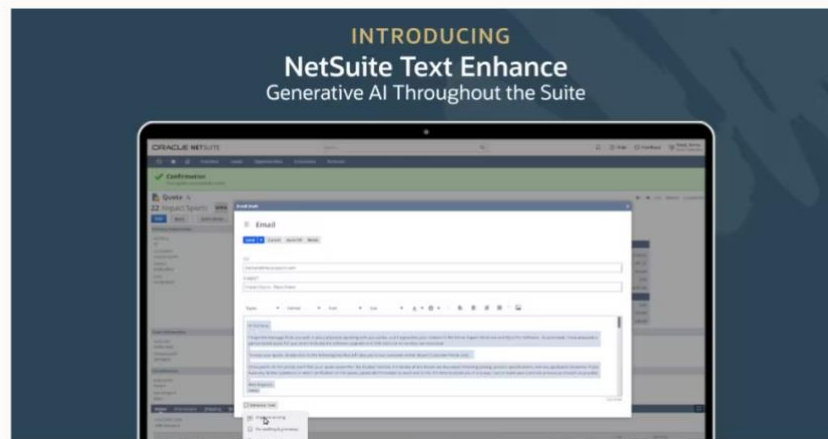
Oracle NetSuite
Corporate
Communications

✉ Email

COMPANY UPDATES

Oracle NetSuite Embeds Generative AI Throughout the Suite to Help Organizations Boost Productivity

New generative AI-powered capabilities help users across the organization leverage company-specific, relevant data to produce content that is contextual and personalized



SUITEWORLD 2023, LAS VEGAS — October 17, 2023

Oracle NetSuite today announced new generative AI-powered capabilities to help organizations reach their goals faster and more efficiently. Supported by the [Oracle Cloud Infrastructure \(OCI\)](#) generative AI service and embedded across the suite, NetSuite Text Enhance helps users leverage company-specific, relevant data from across NetSuite to create and refine content that is contextual and personalized. With NetSuite Text Enhance, finance and accounting, HR, supply chain and operations, sales and marketing, and customer support teams can leverage AI to produce relevant drafts or refine existing content.

“We’ve been building AI into NetSuite for several years to help our customers be more productive and successful. Recent breakthroughs in AI create the opportunity for a quantum leap in doing more with less,” said Evan Goldberg, founder and EVP, Oracle NetSuite. “By taking advantage of Oracle’s best-in-class AI services and having unified data within a suite, we are uniquely placed to help our customers achieve immediate value from the latest AI innovations. The new Text Enhance capabilities are just the start, and we will continue to embed powerful AI capabilities across the suite to help our customers turn the breadth and depth of their organizational data into a competitive advantage.”

Adding to the existing AI capabilities in NetSuite, NetSuite Text Enhance will help customers further increase productivity by streamlining processes and automating the generation of context-sensitive content across every area of the suite. For example, in the sales process, when a prospect reaches out to an organization using NetSuite and expresses interest in a particular product or service, NetSuite Text Enhance can make it quick and easy for a user to produce a contextual email response by using a combination of ERP, CRM, and supply chain data. The email can be aligned to the organization’s current campaigns and include details such as the latest product description, product images, pricing information, availability, and delivery details.

By integrating company-specific and contextual data from across the suite, NetSuite Text Enhance will help customers transform:

By integrating company-specific and contextual data from across the suite, NetSuite Text Enhance will help customers transform:

- **Finance and Accounting:** NetSuite Text Enhance can help finance and accounting teams to expedite collections, close the books faster, and focus on more strategic and fulfilling work by accelerating time-consuming writing tasks. Examples of assisted authoring use cases include writing targeted and personalized collection letters and generating summaries and narratives for financial reports.
- **Supply Chain and Operations:** NetSuite Text Enhance can help supply chain and operations teams streamline purchasing and logistics and improve the quality of product-related communications. Examples of assisted authoring use cases include generating procurement orders and request letters; developing personalized vendor engagement letters and emails to chase delayed purchase orders; developing customer updates on delivery schedules; and creating product descriptions that are used by sales, support, and implementation teams for invoices, website, and point-of-sale systems.
- **Sales and Marketing:** NetSuite Text Enhance can help accelerate marketing and sales tasks to create more effective campaigns that drive revenue. Examples of assisted authoring use cases include developing personalized email content for marketing campaigns and sales pitches; generating contextual responses to leads and prospects; and drafting written quotes and proposals.
- **Human Resources:** NetSuite Text Enhance can help employees, managers, and HR leaders increase the speed and accuracy of important HR activities. Examples of assisted authoring use cases include writing job descriptions and requisitions; drafting goals, including detailed descriptions and measures for success; creating content for peer-to-peer kudos; providing a summary of the employee's performance based on feedback gathered across the year from the employee, peers, or managers, and goal progress and achievements.
- **Customer Support:** NetSuite Text Enhance can help increase customer support agent productivity and improve the customer experience. Examples of assisted authoring use cases include generating responses to online customer comments, such as reviews and commentary in forums and on social media; creating escalation notices for internal teams; and customer support case updates for both internal teams and customers.

implementation teams for invoices, website, and point-of-sale systems.

- **Sales and Marketing:** NetSuite Text Enhance can help accelerate marketing and sales tasks to create more effective campaigns that drive revenue. Examples of assisted authoring use cases include developing personalized email content for marketing campaigns and sales pitches; generating contextual responses to leads and prospects; and drafting written quotes and proposals.
- **Human Resources:** NetSuite Text Enhance can help employees, managers, and HR leaders increase the speed and accuracy of important HR activities. Examples of assisted authoring use cases include writing job descriptions and requisitions; drafting goals, including detailed descriptions and measures for success; creating content for peer-to-peer kudos; providing a summary of the employee's performance based on feedback gathered across the year from the employee, peers, or managers, and goal progress and achievements.
- **Customer Support:** NetSuite Text Enhance can help increase customer support agent productivity and improve the customer experience. Examples of assisted authoring use cases include generating responses to online customer comments, such as reviews and commentary in forums and on social media; creating escalation notices for internal teams; and customer support case updates for both internal teams and customers.

Built on OCI and leveraging its best-in-class AI services, the embedded generative AI capabilities within NetSuite are designed to respect customers' enterprise data, privacy, and security. OCI hosts both prebuilt and custom models. With Oracle's generative AI service, no customer data is shared with LLM providers or seen by other customers or other third parties. In addition, an individual customer is the only entity allowed to use custom models trained on its data. Role-based security embedded directly into NetSuite workflows helps to protect sensitive information about customers and only recommends content that individual users are entitled to view.

OCI accelerates LLM training with the highest performance at the lowest cost by leveraging OCI Supercluster, which includes bare metal compute with NVIDIA GPUs and the highest bandwidth RDMA network in the cloud. This allows Oracle to deliver the fastest AI innovation in the industry and attract the best enterprise-focused innovators, including Cohere, to build on OCI, further contributing to the innovation feedback cycle. In addition, OCI's generative AI services provide end-to-end security.

Get all the latest updates from SuiteWorld by registering for SuiteWorld On Air: netsuitesuiteworld.com/onair. By registering, attendees will have access to keynotes, sessions, demos, and NetSuite's two-day live broadcast, NetSuite TV. Learn more about how organizations are leveraging the power of NetSuite to increase efficiency and drive growth.

About Oracle NetSuite

For more than 25 years, Oracle NetSuite has helped organizations grow, scale, and adapt to change. NetSuite provides an integrated system that includes financials / Enterprise Resource Planning (ERP), inventory management, HR, professional services automation and omnichannel commerce, used by more than 37,000 customers in 219 countries and dependent territories.

[Oracle-netsuite](https://www.oracle.com/netsuite)

Press Release

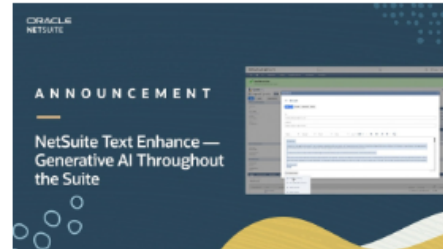
Oracle NetSuite Embeds Generative AI Throughout the Suite to Help Organizations Boost Productivity



New generative AI-powered capabilities help users across the organization leverage company-specific, relevant data to produce content that is contextual and personalized

SuiteWorld 2023, Las Vegas—October 17, 2023

Oracle NetSuite today announced new generative AI-powered capabilities to help organizations reach their goals faster and more efficiently. Supported by the Oracle Cloud Infrastructure (OCI) generative AI service and embedded across the suite, NetSuite Text Enhance helps users leverage company-specific, relevant data from across NetSuite to create and refine content that is contextual and personalized. With NetSuite Text Enhance, finance and accounting, HR, supply chain and operations, sales and marketing, and customer support teams can leverage AI to produce relevant drafts or refine existing content.



"We've been building AI into NetSuite for several years to help our customers be more productive and successful. Recent breakthroughs in AI create the opportunity for a quantum leap in doing more with less," said Evan Goldberg, founder and EVP, Oracle NetSuite. "By taking advantage of Oracle's best-in-class AI services and having unified data within a suite, we are uniquely placed to help our customers achieve immediate value from the latest AI innovations. The new Text Enhance capabilities are just the start, and we will continue to embed powerful AI capabilities across the suite to help our customers turn the breadth and depth of their organizational data into a competitive advantage."

Adding to the existing AI capabilities in NetSuite, NetSuite Text Enhance will help customers further increase productivity by streamlining processes and automating the generation of context-sensitive content across every area of the suite. For example, in the sales process, when a prospect reaches out to an organization using NetSuite and expresses interest in a particular product or service, NetSuite Text Enhance can make it quick and easy for a user to produce a contextual email response by using a combination of ERP, CRM, and supply chain data. The email can be aligned to the organization's current campaigns and include details such as the latest product description, product images, pricing information, availability, and delivery details.

By integrating company-specific and contextual data from across the suite, NetSuite Text Enhance will help customers transform:

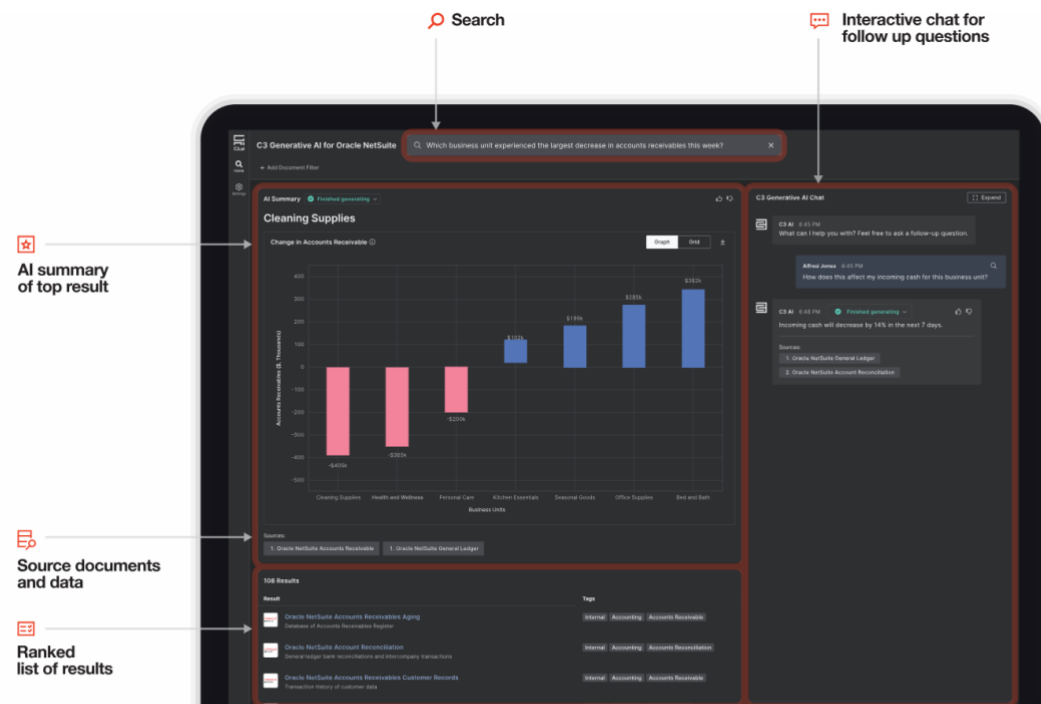
- **Finance and Accounting:** NetSuite Text Enhance can help finance and accounting teams to expedite collections, close the books faster, and focus on more strategic and fulfilling work by accelerating time-consuming writing tasks. Examples of assisted authoring use cases include writing targeted and personalized collection letters and generating summaries and narratives for financial reports.
- **Supply Chain and Operations:** NetSuite Text Enhance can help supply chain and operations teams streamline purchasing and logistics and improve the quality of product-related communications. Examples of assisted authoring use cases include generating procurement orders and request letters; developing personalized vendor engagement letters and emails to chase delayed purchase orders; developing customer updates on delivery schedules; and creating product descriptions that are used by sales, support, and implementation teams for invoices, website, and point-of-sale systems.
- **Sales and Marketing:** NetSuite Text Enhance can help accelerate marketing and sales tasks to create more effective campaigns that drive revenue. Examples of assisted authoring use cases include developing personalized email content for marketing campaigns and sales pitches; generating contextual responses to leads and prospects; and drafting written quotes and proposals.
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[Oracle-netsuite](https://www.oracle.com/netsuite)



Download Datasheet

[\(C3.ai\)](#)

Bard:

« Oracle NetSuite est une suite ERP cloud populaire qui offre une gamme complète de fonctionnalités pour les entreprises de toutes tailles. L'intégration de l'IA dans NetSuite offre de nombreux avantages potentiels, notamment :

- Amélioration de l'efficacité : L'IA peut automatiser de nombreuses tâches manuelles, ce qui libère les employés pour se concentrer sur des tâches à valeur ajoutée.
- Amélioration de la prise de décision : L'IA peut fournir des analyses et des insights plus précis, ce qui aide les entreprises à prendre de meilleures décisions.
- Amélioration de l'expérience client : L'IA peut personnaliser l'expérience client, ce qui peut conduire à une augmentation des ventes et de la satisfaction des clients.

Oracle propose une gamme de fonctionnalités d'IA intégrées à NetSuite, notamment :

- NetSuite AI : Cette fonctionnalité offre une gamme d'outils d'IA pour automatiser les tâches, améliorer les analyses et personnaliser l'expérience client.
- NetSuite Intelligent Applications : Cette fonctionnalité offre une gamme d'applications prêtes à l'emploi qui utilisent l'IA pour résoudre des problèmes spécifiques, tels que la gestion des stocks, la prédiction des ventes et la personnalisation des campagnes marketing.

- NetSuite AI Marketplace : Ce marché propose une gamme de solutions d'IA tierces qui peuvent être intégrées à NetSuite.

Les entreprises qui utilisent NetSuite peuvent tirer parti de l'intégration de l'IA pour améliorer leur efficacité, leur prise de décision et leur expérience client.

Exemples d'intégrations d'IA pour Oracle NetSuite ERP

Voici quelques exemples d'intégrations d'IA pour Oracle NetSuite ERP :

- Une entreprise de vente au détail peut utiliser l'IA pour automatiser la gestion des stocks. L'IA peut analyser les données historiques des ventes et des stocks pour prédire les besoins futurs en stocks. Cela peut aider l'entreprise à réduire les coûts de stockage et à améliorer le service client.
- Une entreprise de services professionnels peut utiliser l'IA pour améliorer la prise de décision en matière de vente. L'IA peut analyser les données des clients, des prospects et des ventes pour identifier les opportunités les plus prometteuses. Cela peut aider l'entreprise à augmenter ses ventes et à améliorer ses bénéfices.
- Une entreprise de fabrication peut utiliser l'IA pour personnaliser l'expérience client. L'IA peut analyser les données des clients pour identifier leurs préférences et leurs besoins. Cela peut aider l'entreprise à offrir une expérience client plus personnalisée, ce qui peut conduire à une augmentation des ventes et de la satisfaction des clients.

Conclusion

L'intégration de l'IA dans Oracle NetSuite ERP offre de nombreux avantages potentiels pour les entreprises. Les entreprises qui envisagent de mettre en œuvre NetSuite devraient examiner attentivement les fonctionnalités d'IA disponibles et évaluer comment elles peuvent bénéficier de leur entreprise. »

Performances et usage de la solution :

Fonctionnalités

★ 4,1



Nicolas P. [in](#)
Financial Analyst
Financial Services, 201-500 employees
Used the software for: 2+ years

- Overall Rating** ★★★★★ 5.0
- Ease of Use** ★★★★★ 5.0
- Customer Service** ★★★★★ 5.0
- Features** ★★★★★ 5.0
- Value for Money** ★★★★★ 5.0
- Likelihood to Recommend** 10/10

Reviewer Source [?](#)
Source: Capterra
July 17, 2023

SHARE REVIEW

"Comprehensive and robust solution"

Overall: NetSuite is a comprehensive financial management solution that has streamlined our daily operations. This platform has the potential to improve efficiency and provide valuable information. I recommend NetSuite to any company looking to boost productivity.

Pros: Its ability to integrate financial planning, reporting and consolidation into a single platform is impressive. In addition, its process automation functionality has allowed me to spend more time on strategic tasks than on manual tasks. The user interface is intuitive and easy to use, making it easy for teams to adopt. The ability to customize reports and dashboards provides a clear, real-time view of our financials.

Cons: While NetSuite offers many powerful features, customization, while very useful, can be complex and requires specific technical skills.

Switched From: [Kantata](#) and [BigTime](#)

Vendor Response

By Oracle on July 18, 2023

Thanks for taking the time to leave a review, Nicolas! If you haven't already done so, feel free to check out our NetSuite Customer Community. <https://community.oracle.com/netsuite>



Matthew G.
Director, Finance
Computer Software, 51-200 employees
Used the software for: 2+ years

- Overall Rating** ★★★★★ 5.0
- Ease of Use** ★★★★☆ 3.0
- Customer Service** ★★★★★ 5.0
- Features** ★★★★☆ 4.0
- Value for Money** ★★★☆☆ 3.0
- Likelihood to Recommend** 8/10

Reviewer Source [?](#)
Source: Capterra
July 5, 2023

SHARE REVIEW

"Great for a complex business"

Overall: Overall, it has been very positive. I have used Netsuite in each of my last two roles, in very different environments and it has worked well for both.

Pros: What I like most about Netsuite is that it can do just about anything and integrate with anyone. Because it can handle both financial and non-financial information it really can be your single source of truth.

Cons: It is huge, with many different modules. Because of that it can be a bear to implement and requires a lot of ongoing maintenance

Alternatives Considered: [Dynamics 365 Business Central](#) and [Sage 300cloud](#)

Reasons for Choosing NetSuite: I felt it offered the most value in one package.


Switched From: [Xero](#)

Reasons for Switching to NetSuite: I needed a solution more robust to control inventory for a national retail chain.

Vendor Response

By Oracle on July 7, 2023

Thanks for taking the time to leave a review, Matthew! If you haven't already done so, feel free to check out our NetSuite Customer Community. <https://community.oracle.com/netsuite>



Scott Quillian R.
VP, IT
Automotive, 201-500 employees
Used the software for: 1-2 years

Overall Rating ★★★★★ 3.0


Ease of Use ★★★★★ 4.0


Customer Service ★☆☆☆☆ 1.0

Features ★★★★★ 4.0

Value for Money ★★★★★ 3.0

Likelihood to Recommend 5/10

Reviewer Source 
Source: Capterra
June 12, 2023

SHARE REVIEW 

"NetSuite Product Review"

Overall: Customer support is very frustrating to deal with and doesn't really know what's going on with our environment. They just read online articles back to us. ACS is a complete joke.

Pros: It's a cloud based solution so you can use it from anywhere.

Cons: Performance is bad. Even after countless tickets open and tuning on both the NetSuite and internal side.


Switched From: [Epicor Eclipse](#)

Reasons for Switching to NetSuite: Get to the cloud and upgraded technology.




Vendor Response
By Oracle on June 22, 2023


Thank you for taking the time to leave a review, Scott. We take our customer feedback very seriously as we strive to improve every aspect of your experience. Please reach out to your Account Manager directly and/or email me at lauren.dattilo@oracle.com so we can connect directly with you on feedback.


([Capterra](#))



Daisy S.
Mid-Market (51-1000 emp.)

Validated Reviewer 

Verified Current User 

Review source: G2 invite on behalf of seller

Incentivized Review

★★★★★ Jul 20, 2023

"overall the system make sense and was easy to use once you are familiar with it"

What do you like best about NetSuite?

1. connect Netsuite payments with bank using batch uploading
2. able to approve invoices in a batch.
3. able to customise your report bying adding extra columns.

What do you dislike about NetSuite?

1. when customising your report, it's hard to find the column name you are looking for!
2. Sales order can not be more customized for the needs
3. when entering the date for invoice or payments, sometimes Period does not automatically match the date, thus invoice/payments will enter into closed period.
4. In AUS region, tax is pretty straigh forward, some tax function is not needed

What problems is NetSuite solving and how is that benefiting you?

NS made sure all invoices have to come from a sales order which was linked with out sales software, to avoid any manuel invoice. However sometimes because of this, it can not be tailored to our customized need. Also able to uploading batch payment details to bank is great help, however it won't work well if there are multiple entities.

Show Less ^

Response from Lauren Dattilo of NetSuite

Jul 27, 2023

Thanks for taking the time to leave a review, Daisy. We take our customer feedback very seriously as we strive to improve every aspect of your experience. Please reach out to your Account Manager directly and/or email me at lauren.dattilo@oracle.com so we can connect directly with you regarding your feedback.



Verified User in Consumer Goods ⓘ

Mid-Market (51-1000 emp.)



Validated Reviewer ✓

Verified Current User ✓

Review source: G2 invite on behalf of seller

Incentivized Review

★★★★☆ Aug 09, 2023

"Good middle of the road Business Software"

What do you like best about NetSuite?

I like the ease of use from the search bar. I think that is something other software similar is not taking advantage of. I like that everything regarding a product is in one place and easy to find or look up when needed.

What do you dislike about NetSuite?

I do not like that Saved Searchs and creating them is so cumbersome. One small criteria overlooked can drastically change the outcome of the search and therefore present bad data. During the initial stages of our implementation this happened many times and caused serious discontent and bad blood between several departments.

What problems is NetSuite solving and how is that benefiting you?

Netsuite has not been working on anything I have seen to improve their WMS system and make it work as well/efficiently as other competitors! A WMS is the backbone of a true "soup to nuts" ERP, this is where the rubber meets the road and fulfilment actualy happens. Other NetSuite customers are using compeitors WMS systems which causes extra issues, workarounds, expenses, etc... Provide one seamless product instead of looking for competitors to give you a complete product.

The WMS is barebones and not at all on par with cheaper competitor products. Look to mirror EasyWMS if you want an easy to use, powerful, robust, and all in one solution... Make it work their way and you would have a competitve product.

(G2)

Product Capabilities

4.3



Product Features and Ratings

Scalability	4.0		(2)
Integration	3.5		(2)
Customization	3.0		(2)
Ease of deployment, administration, and maintenance	3.0		(2)

"Not Ideal For D2C Customers, Poor Account Management & Partners."

Submitted Jan 18, 2023

2.0 Overall User Rating

Product(s): Oracle NetSuite ERP

Overall Comment:"Netsuite as an ERP system is ok, but implementation teams and ongoing account management are so bad that it makes for an overall poor experience. The platform and scalability of pricing are not compatible with small to medium D2C businesses."

1 Evaluation & Contracting	1 Integration & Deployment
2 Service & Support	4 Product Capabilities

Lessons Learned

What do you like most about the product or service?

Netsuite is a good system for tracking inventory, purchasing & receiving, costs and creating customized reports, searches and analytics workbooks. There is flexibility with how you can use and represent the system's data if you have someone that knows how to work with it. Basic manufacturing capabilities are also good. Training and change management are very important for success. Lot tracking capabilities are very good and easy to use.

What do you dislike most about the product or service?

Everyone that we have worked with at Netsuite since the initial sales team has been very difficult to work with. There has been limited to no effort in working to understand our specific business, which is not the standard business that works on Netsuite's platform. Our implementation took longer than expected and the implementation team never came in person to look at our facility and operation. This led to a large discord between our usage of the system, how we were set up and how we ultimately get invoiced and scale with each renewal. Additionally, they launched a great Analytics product, but had no resources for a long time on how to use it and customer support was also not trained.

"Netsuite Is Not For Indian Market"

Submitted Jan 23, 2023

1.0 ★★★★★ Overall User Rating

Product(s): Oracle NetSuite ERP

Overall Comment: "It is similar to other ERP in the market, however, it lacks modern features like QR code scanning for inventory, AR features for service industry, flexibility in budgeting and investment related features, import of data by different users simultaneously on FIFO basis, prepaid expense accruals, to name a few. It lacks India GST basic requirements for service industry such as self-invoicing for RCM, GST liability on advances received, multiple rates for same HSN, RCM and SEZ sales Invoicing. As a SAAS model, it should have been highly responsive but is too slow on transaction recording as well as report execution. Product knowledge and workaround seems to be a big issue for implementation partner. Integration with other systems is promising but yet to see any positive outcome on this."

2 ●●○○○ Evaluation & Contracting

2 ●●○○○ Integration & Deployment

2 ●●○○○ Service & Support

2 ●●○○○ Product Capabilities

Lessons Learned

What do you like most about the product or service?

Reporting features are really great and flexible. End user has many options to create and get desired reports and pivot, workbook features.

What do you dislike most about the product or service?

Very slow response for any transaction product limitation for India Tax configuration both in TDS and GST. Too many workaround, no tax settlement feature. Feels like not a product for Indian customers, process level basic issues example: in BRS bank date not captured in upload, standard document formats either not available or not usable.

Please explain the business problems or needs that prompted the purchase of this product or service.

The scale of operation has changed significantly and largely we are online and speed is key to measure performance with control over accuracy of data processing in a tax compliant manner.

If you could start over, what would your organization do differently?

Choose a different product and vendor, use the current learning in deploying the new one.

What one piece of advice would you give other prospective customers?

See the country specific limitations declared by the OEM. oracle nestuite website. TDS and GST limitations do exist but not disclosed completely.

"Choose The ERP That Fits Your Needs"

Submitted Dec 9, 2022

5.0 ★★★★★ Overall User Rating

Product(s): Oracle NetSuite ERP

Overall Comment:"Adhering to industry practices has major advantages. Improves and maximize operational functionally, helping mid-size companies increase their effect, Visibility and to turn a profit as you streamline with this software program."

5 ○○○○○○ Evaluation & Contracting

5 ○○○○○○ Integration & Deployment

5 ○○○○○○ Service & Support

5 ○○○○○○ Product Capabilities

Lessons Learned

What do you like most about the product or service?

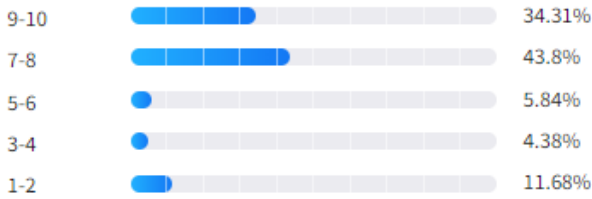
Inventory management showing current inventory level wither it's raw materials to finished goods of current finished goods. Great inventory management to giving you real time data from customers data base to current and forecasted demands. Allows for the warehouse activities like receiving, picking orders, packing and shipping of orders and the cost saving associated with the streamline efficient programs.

What do you dislike most about the product or service?

The initial cost of the system implementation and to keep it maintained. The need for training, Most employees need some level of training. Does not solve process and policy issues, it can uncover issues but correct them.

([Gartner](#))

Review Scores



Reviewer Sentiment



[Learn how we calculate reviewer sentiment](#)

Key Insights

- 90% Would buy again + 6 more
- 100% Delivers good value for the price + 6 more
- 90% Happy with the feature set + 6 more
- 100% Lived up to sales and marketing promises + 7 more
- 75% Implementation went as expected + 3 more

General Ledger and Configurable Accounting

Financial management solution, including capabilities for general ledger and configurable accounting

[Show Features](#)



Inventory Management

The ability to track and manage the flow of goods or materials into and out of an inventory.

[Show Features](#)



Order Management

The ability to process orders, and track them from quote to cash.

[Show Features](#)



Subledger and Financial Process

Revenue management solution including capabilities for subledgers and financial processes

[Show Features](#)



Project Financial Management

Project financial management solution including capabilities for project budgeting, cost control, billing and contract management.

> [Show Features](#)



Project Execution Management

Project execution management solution including capabilities for project scheduling, resource management, and team member task management.

> [Show Features](#)



Grants Management

Grants management solution for higher education, public sector, or non-profits with capabilities for managing financial awards for program and project funding

> [Show Features](#)



Procurement

Procurement management solution with capabilities for sourcing, contracting, procure-to-pay and supplier management

> [Show Features](#)



Payroll Management

Provides for pay calculation and benefit plan administration, in addition to managing direct deposit, salary revisions and payroll tracking.

> [Show Features](#)



Customization

This addresses a company's ability to configure the software to fit its specific use case and workflow.

> [Show Features](#)



Security

This component helps a company minimize the security risks by controlling access to the software and its data, and encouraging best practices among users.

> [Show Features](#)



Reporting & Analytics

Users can report on and analyze usage, performance, ROI, and/or other metrics of success.

> [Show Features](#)



Logistics

Logistics solution with capabilities for transportation planning, transportation execution, trade compliance, customs management, warehouse management and warehouse workforce management.

> [Show Features](#)



Manufacturing

Manufacturing solution for managing manufacturing processes and costs.

> [Show Features](#)



Supply Chain

Supply Chain Planning solution with capabilities for planning, performance monitoring, change responses and execution.

> [Show Features](#)



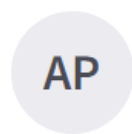
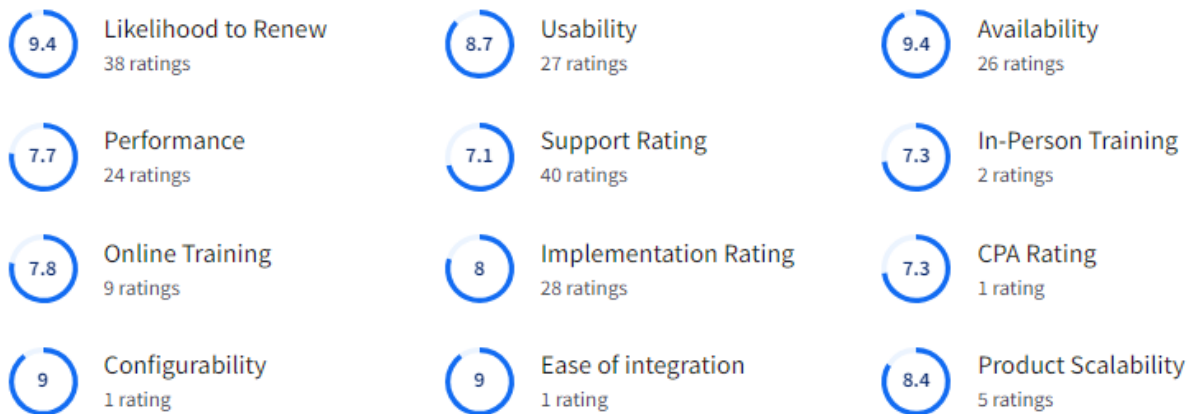
Product Lifecycle Management

Product Lifecycle Management solution with capabilities for innovation management, product development

> [Show Features](#)



Attribute Ratings



JULY 18, 2023

NetSuite for a medium size global company

Anthony Pham
Finance Manager
The School of Life (Retail, 11-50 employees)

Share

Save



Score 9 out of 10

Vetted Review

Verified User

Incentivized

Use Cases and Deployment Scope

We are a global company which have vendors and customers all around the world. Therefore we deal with multiple locations, addresses, currencies, bank accounts and payment merchants. NetSuite enables us to customize the ERP to our needs to ensure we deliver on our mission objective.

Pros and Cons

- Easy to customize
- User Friendly
- Cloud based
- Lots of hints and tips on screen to self explain
- Cost is too expensive
- Restricted number of users
- Relies heavily on the internet
- Journal entries leaves a very poor audit trail

Likelihood to Recommend

Very important for a medium to big company with lots of data.

Although due to the cost - a smaller company with budget constrain won't be able to afford it.

AS

MAY 22, 2023

Business-friendly ERP

Aninda Saha

Chief Solution Architect

Excel Technologies Ltd. (Information Technology & Services, 501-1000 employees)

Share

Save



Score 8 out of 10

Vetted Review

Verified User

Incentivized

Use Cases and Deployment Scope

Our primary focus on this application was to handle our Retail and B2B business.

Pros and Cons

- + Retail Sales becomes easy
- + LC & Work Order Management becomes easier
- + Effective Organizational HR practice can be established
- Massive product serial handling should be more efficient
- Chart of Account design is a little bit clumsy at times

Likelihood to Recommend

For your full-fledged business operation, NetSuite shall be the optimum application of your choice!

[\(TrustRadius\)](#)

JH

John Herndon

Sr Manager Revenue and Taxation at a consultancy with 51-200 employees

REAL USER

TOP 5



Dec 31, 2022

User-centric and simple to use tool with a valuable reporting function**Pros and Cons**

- ✓ "NetSuite ERP has dramatically improved our organization. We went from QuickBooks to NetSuite. You can compare this transition to changing from tennis shoes to a flying car. "
- ✗ "The areas that this product needs to improve on is the implementation and inventory processes. "



Sudhakar Jha

Senior Manager & Architect - Enterprise Solutions & CoE (Innovation & Digital Transformation) at Nsight inc

✓ REAL USER

🏆 TOP 5



May 24, 2022

Easy to use, good value for money, and lots of customization

Pros and Cons

- ✓ "We can install the bundles based on our needs. "
- ✗ "If they could provide more integration options to connect with different products, that would be ideal. "



Mohammed Shakir Ibrahim

Sales Manager at Inspirria Cloudtech

✓ REAL USER

🏆 TOP 20



Feb 5, 2023

Includes multiple modules, is scalable, and stable

Pros and Cons

- ✓ "NetSuite is significantly more affordable than Oracle EBS and offers a wider range of features than other OEMs."
- ✗ "Additionally, adding advanced modules such as AI components or customer service modules could help the system become more scalable."

([PeerSpot](#))

Profitez d'une visibilité en temps réel

Suivez en permanence l'avancement de votre Supply Chain avec des alertes paramétrées par les utilisateurs.

Améliorez les niveaux de service

Appliquez les règles de gestion des commandes pour optimiser les plans de livraison et réduire les délais.

Réduisez les coûts liés à la Supply Chain

Identifiez les écarts de coût et agissez rapidement.

Réduisez la durée du cycle de planification

Collectez les données et les hypothèses, analysez les répétitions et présentez les résultats consolidés en temps utile.

Améliorez la précision des prévisions

Comparez et analysez régulièrement les résultats réels et prévisionnels pour affiner les prévisions.

Alignez l'ensemble de l'organisation

Centralisez votre budget en rassemblant les prévisions et les chiffres réels au même endroit pour disposer d'une version unifiée et fiable.

Informations et données en temps utile

Analysez le budget, les prévisions et les chiffres réels pour voir leur impact sur la performance commerciale.

Améliorez vos flux de trésorerie

Des processus simples et automatisés de la commande à l'encaissement pour améliorer vos flux de trésorerie.

Améliorez votre taux de livraison dans les délais

Suivez des règles élaborées pour déterminer le site d'expédition le plus approprié.

Réduisez les frais de port

Expédiez les marchandises depuis le site le plus proche pour répondre aux attentes de vos clients en matière de délais.

Soyez un partenaire commercial fiable

Assurez la satisfaction et la fidélité de vos clients avec une fonctionnalité CRM native.

Des solutions natives et intégrées

Nous proposons des fonctionnalités adaptées à votre entreprise, quelles que soient sa taille et sa complexité.

Mises à jour en temps réel

Pas de synchronisation des informations entre les systèmes, tout est mis à jour en temps réel.

Accompagner les entreprises multinationales

Plus de 36 000 clients utilisent NetSuite dans le monde entier.

Principaux avantages

- **Accélérez le processus d'Order-to cash de 50 % minimum.**
- **Réduisez la clôture financière de** plus de 50 %.
- Prenez les bonnes décisions plus rapidement grâce à l'accès aux données en temps réel, à la création de rapports, ainsi qu'à l'aide de tableaux de bord personnalisés.
- **Optimisez la productivité de la main-d'œuvre** grâce à un accès à tout moment quel que soit l'endroit.
- **Coût de possession moins élevé** grâce à l'élimination des dépenses informatiques initiales et continues et à la mise à disposition automatique de mises à niveau.

([Netsuite](#))

Analyse : Oracle Netsuite affirme couvrir toutes les tailles d'entreprise et de nombreux types d'activité tout en proposant une suite d'applications complète. Cependant, par expérience, nous pouvons soutenir qu'il est très difficile d'être ultra généraliste et très pertinent. De ce fait, beaucoup d'utilisateurs ne sont pas satisfaits de l'usage qu'ils ont de Netsuite, comme le montre les extraits ci-dessus. Les scores TrustRadius des principales fonctionnalités sont particulièrement décevants, bien en-dessous des moyennes.

Stabilité et évolutivité : 8,5/10

Scalability

4.0 ★  (2)

([Gartner](#))

What do I think about the stability of the solution?

There were instances where the platform became temporarily unavailable, and it turned out that a license was missing. It seems more of a challenge to understand the commercial process, figure out what to purchase, and identify the missing licenses rather than a technical flaw in the system. The disappointment arises when we only realize these issues at a later stage, hindering our ability to work, test, or progress with further implementation.

What do I think about the scalability of the solution?

I rate NetSuite ERP 10 out of 10 for stability.

What do I think about the stability of the solution?

I rate the stability of the solution an eight out of ten.

What do I think about the scalability of the solution?

I rate NetSuite six out of 10 for scalability.

What do I think about the stability of the solution?

This ERP is one of the oldest in the market, having been around for nearly two decades. NetSuite ERP is recognized for its stability and is still up-to-date with the latest ERP offerings.

What do I think about the scalability of the solution?

The solution is highly scalable and capable of supporting up to 2,500 users without any user restrictions. Database storage and access are reliable, and data centers are well-equipped and globally distributed. Consequently, the system is reliable and can be relied upon to support a high user base.

What do I think about the stability of the solution?

There were instances where the platform became temporarily unavailable, and it turned out that a license was missing. It seems more of a challenge to understand the commercial process, figure out what to purchase, and identify the missing licenses rather than a technical flaw in the system. The disappointment arises when we only realize these issues at a later stage, hindering our ability to work, test, or progress with further implementation.

What do I think about the stability of the solution?

I rate NetSuite ERP nine out of 10 for stability. It's a cloud-based solution, so it's generally stable, but we sometimes face performance issues.

What do I think about the scalability of the solution?

I rate NetSuite ERP 10 out of 10 for stability.

What do I think about the stability of the solution?

The tool is stable and we have had no issues with its stability.

What do I think about the stability of the solution?

I rate the stability of the solution an eight out of ten.

What do I think about the scalability of the solution?

Considering my experience with other companies, I rate the scalability of the solution a seven out of ten.

What do I think about the stability of the solution?

It is a stable solution. I would rate the stability of NetSuite ERP a six out of ten. I haven't experienced any glitches or bugs with NetSuite so far. However, there are some features, like local taxation, that are not properly available in NetSuite. To access those features, we have to purchase a bundle.

What do I think about the scalability of the solution?

The scalability of NetSuite ERP is quite good when incorporating APIs and plugins. In that regard, I would rate it highly. However, when it comes to high volumes of transactions, I am not sure if it is still scalable.

I would rate the scalability of NetSuite a seven out of ten. There are around 20-30 users in our organization.

([PeerSpot](#))

Sécurité : 8/10



Lorenz L.

Manager, Digital Marketing Lead Generation
Enterprise (> 1000 emp.)

Validated Reviewer ✓

Review source: G2 invite

Incentivized Review

★★★★☆ Jun 23, 2023

"NetSuite excels with the cloud and its security"

(G2)



Adam

Chief Information Technology (É.-U.)

Utilisateur LinkedIn vérifié

Services et technologies de l'information, 10 000+ employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis ?



Utilisateur vérifié

Utilisateur LinkedIn vérifié

Biotechnologie, 201-500 employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis ?

TRADUIRE EN FRANÇAIS

Netsuite - track, control and grow businesses

★★★★☆ 4,0 il y a 4 semaines NOUVEAU

Commentaires : Notably, for security, NetSuite provides multi-level user permissions, allowing dashboards and reports to be visible only to specific roles, such as managers and above. One of its outstanding features is the integration of client billing with time sheets, a very important function that helps in financial audits and eliminates the need to use multiple applicatons.

TRADUIRE EN FRANÇAIS

Gets the job done

★★★★☆ 3,0 il y a 2 mois NOUVEAU

Commentaires : Support is slow but for a smaller company it does with it is designed to do.

Avantages :

I like the search function in NetSuite and the ability to customize.

Inconvénients :

The security roles are a bit cumbersome to set up and use.

(Capterra)

Security

This component helps a company minimize the security risks by controlling access to the software and its data, and encouraging best practices among users.

> [Show Features](#)



(Trustradius)

« Chiffrement

La transmission des informations d'identification de l'utilisateur, ainsi que toutes les données échangées, sont cryptées avec un protocole et une suite de chiffrement standard. NetSuite prend en charge le chiffrement d'attribut personnalisé et fournit des API de chiffrement. NetSuite utilise une authentification d'application basée sur des jetons et une authentification multifacteur de l'utilisateur final (MFA).

Accès au niveau du rôle

Les utilisateurs finaux peuvent se voir attribuer des rôles avec des autorisations et des restrictions spécifiques pour voir uniquement les données et utiliser uniquement les fonctionnalités requises pour leur travail, jusqu'au niveau du terrain. NetSuite fournit une piste d'audit complète, en suivant les transactions par les informations de connexion de l'utilisateur et en appliquant un horodatage à chaque modification.

Authentification multifacteur (MFA)

L'authentification multifacteur (MFA) est une autre couche de sécurisation de l'accès des utilisateurs à votre compte NetSuite. En plus d'un nom d'utilisateur et d'un mot de passe, un rôle peut être configuré avec une couche de protection supplémentaire où les utilisateurs fournissent un code de vérification. Le code de vérification peut être obtenu à partir d'une application d'authentification ou, par exemple, par un message envoyé à un téléphone mobile.

Politiques de mot de passe

Les clients disposent d'options de configuration de mot de passe granulaires, allant de la longueur des mots de passe à la politique d'expiration des mots de passe. Ils peuvent établir des règles strictes pour s'assurer que les nouveaux mots de passe diffèrent des mots de passe précédents et que les mots de passe sont suffisamment complexes pour inclure une combinaison de chiffres, de lettres et de caractères spéciaux. De plus, les comptes sont verrouillés après plusieurs tentatives infructueuses.

Audits de performance

Oracle NetSuite met en œuvre des contrôles d'audit appropriés pour la conformité SOC 1 Type II, SOC 2 Type II, ISO 27001 et PCI, et emploie un processus complet de gestion des risques inspiré de la publication spéciale 800-30 du National Institute of Standards and Technology (NIST) et de l'ISO Normes de la série 27000. Des audits périodiques garantissent que les performances du personnel, la conformité aux procédures, l'état de fonctionnement de l'équipement, les enregistrements d'autorisation mis à jour et les cycles d'inventaire clés respectent ou dépassent les normes de l'industrie.

Certificats de sécurité

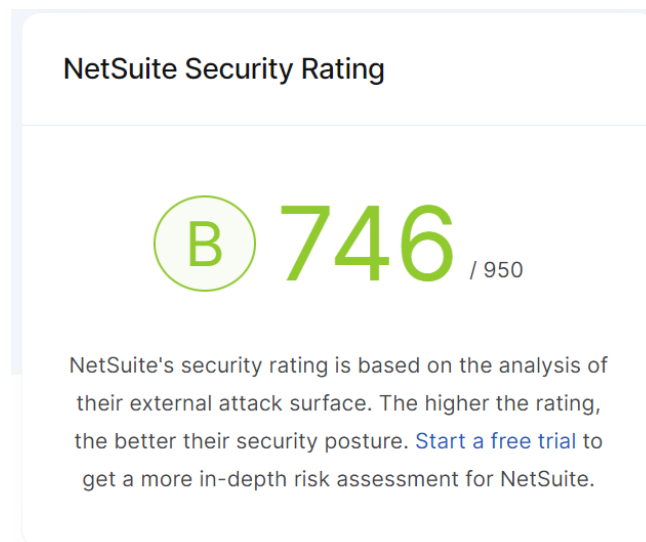
Oracle NetSuite publie des rapports à l'issue des audits périodiques SOC 1 Type II et SOC 2 Type II et est certifié PCI DSS et ISO 27001 :2013.

- Oracle NetSuite a défini son système de gestion de la sécurité de l'information conformément aux normes des séries NIST 800-53 et ISO 27000.
- Les audits SOC 1 Type II et SOC 2 Type II d'Oracle NetSuite sont préparés et audités par des auditeurs tiers indépendants. Un audit SOC 1 de type II est essentiel pour répondre aux exigences de déclaration de la section 404 de la loi Sarbanes-Oxley relatives à l'efficacité des

contrôles internes des rapports financiers. Un audit SOC 2 Type II rend compte des contrôles directement liés à la sécurité, à la disponibilité et à la confidentialité des organisations de services.

- La norme de sécurité PCI DSS est conçue pour garantir que les entreprises traitent, stockent et transmettent les informations de carte de paiement dans un environnement sécurisé. L'attestation de conformité (AOC) d'Oracle NetSuite est préparée et délivrée par un évaluateur de sécurité qualifié PCI (QSA). »

([Netsuite](#))



([UpGuard](#))

Analyse : Oracle Netsuite propose un ensemble de mesures et de caractéristiques techniques modernes et fiables, garantissant la sécurité des données et des entreprises clientes. Cependant, comme pour les autres applications d'Oracle, l'implémentation des mesures de sécurité est fastidieuse.

Connectivité et intégration : 8/10



Josh S.
Mid-Market (51-1000 emp.)



- Validated Reviewer ✓
- Verified Current User ✓
- Review source: G2 invite on behalf of seller
- Incentivized Review

★★★★★ Sep 05, 2023

"Great ERP for Small to Medium Business seeking to automate."

What do you like best about NetSuite?

I like the ease of use. The site is easy to use, easy to integrate with, and has many options for streamlining, automating, and improving current business functions. NetSuite likewise makes the process of learning the system extremely easy and available, wanting everyone involved to become a NetSuite expert.



Vince L.
Mid-Market (51-1000 emp.)



- Validated Reviewer ✓
- Verified Current User ✓
- Review source: G2 invite
- Incentivized Review

★★★★☆ May 19, 2023

"Good ERP with a Broad Scope of Bolt-ons and Integration-Friendly - Great for up to Mid-Size Business"



Utilisateur vérifié en comptabilité
Marché intermédiaire (51-1000 emp.)



- Évaluateur validé ✓
- Utilisateur actuel vérifié ✓
- Source de l'avis : invitation G2 au nom du vendeur
- Examen incitatif

★★★★☆ 25 janvier 2024

"Excellent système ERP pour les entreprises de taille moyenne"

Qu'est-ce que vous préférez dans NetSuite ?

Netsuite est vraiment efficace pour fournir un système ERP convivial et intuitif. Il existe de nombreuses façons d'obtenir des données personnalisées à partir de rapports et de personnalisations grâce à des intégrations avec d'autres plates-formes pour faciliter la vie de notre entreprise. La possibilité de contrôler l'accès à certaines parties du système offre un excellent environnement de contrôle.

(G2)

**Arthur**

Accounting Manager (É.-U.)

Vente en gros, 2–10 employés

Temps d'utilisation du logiciel : plus d'un an

Source de l'avis

Source : SoftwareAdvice

[TRADUIRE EN FRANÇAIS](#)**Extremely robust and customizable, yet archaic, poor interface, and too expensive.**

★★★★☆ 4,0 il y a 3 ans

+ Avantages :

The ability to customize just about anything your organization wants is rewarding. And if you are willing to spend, you can have your system fit your business processes like a glove. Integration apps, along with native functionality of workflows can put your business in a "semi-autopilot mode." Practically limitless reporting capabilities. You can manage almost every aspect of the your organization while enforcing internal controls and monitoring employees with full visibility. I would recommend for enterprises with no less than 8M in sales and with at least 8 or more users to leverage the full functionality of this role-based system. Netsuite is built to fit the needs of each role within your organization, from the sales rep and warehouse manager to the A/R clerk and controller.

Pourquoi passer à NetSuite : Netsuite was apparently a more established solution with a wide portfolio of integrations available. Pricing was in the lower range when compared to SAP or Dynamics 365. However, the costs are way above the initial quote. Be expected for sharp increases and relevant costs related to implementation, integration, and development. Definitely not for a small business with budgetary constraints.

**Joy**

Purchasing & Inventory (É.-U.)

Mode et vêtements, 11–50 employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis

[TRADUIRE EN FRANÇAIS](#)**Powerful program with quirks**

★★★★☆ 4,0 il y a 4 ans

Commentaires : Before NetSuite, we were split between separate programs, NetSuite allowed us to do all business in one program - customer service, order processing, inventory, purchasing, shipping, accounting. It is able to integrate with many other programs, allowing for (mostly) seamless order sync'ing and live inventory levels. Essential with a company selling wholesale, retail and a direct to consumer website.

+ Avantages :

- great reporting and searching tools - combines all company needs - customer records, transactions, accounting, inventory - easy to integrate with most major programs - highly customize-able - easy to assign "roles" to employees to only access what they need in their positions - mostly easy to use and informative help section

**Brad**

Head of Financial Reporting (R.-U.)

Compagnies aériennes/Aéronautique, 51–200 employés

Temps d'utilisation du logiciel : 6 à 12 mois

Source de l'avis

[TRADUIRE EN FRANÇAIS](#)**Great finance system**★★★★★ 5,0 il y a 2 mois **NOUVEAU**

Commentaires : Overall I have enjoy the system. It has all the functionality you want, you can integrate any system which you need to and you develop a lot of trust in the system. The only downside is the commercials and the extra costs which come along.



Vadim

Directeur du commerce électronique (É.-U.)

TRADUIRE EN FRANÇAIS

Excellent système de commerce électronique hautement intégré avec l'ERP backend et le CRM

★★★★☆ 4,0 il y a 2 ans

Commentaires : Nous avons pu développer et faire évoluer notre entreprise pour améliorer nos processus internes. La possibilité de convertir des demandes d'assistance en devis, puis de convertir ces devis en commandes, était énorme pour nous. Il permet de suivre la conversion de nos devis en commandes. Améliorez les délais de réponse et organisez nos processus de devis et de saisie des commandes. Outils de référencement améliorés pour la boutique en ligne.

+ Avantages :

Beaucoup de fonctionnalités. Possibilité de personnaliser votre système pour s'adapter à pratiquement tout type de processus métier. Intégration transparente entre les systèmes de commerce électronique, CRM et ERP, stockage de données tout-en-un. Facile à intégrer avec des modules NetSuite tiers pour une variété de canaux de commerce électronique - Amazon, etc. Sécurité. Modèle de cloud computing.

Alternatives envisagées précédemment : Oracle Fusion Cloud ERP, Sage Intacct et SAP Business One

Pourquoi choisir NetSuite : Reporting et fonctionnalités d'inventaire. Le désir d'avoir toutes les données dans un seul système.

Pourquoi passer à NetSuite : Netsuite était apparemment une solution plus établie avec un large portefeuille d'intégrations disponibles. Le prix était dans la fourchette inférieure par rapport à SAP ou Dynamics 365. Cependant, les coûts sont bien supérieurs au devis initial. Attendez-vous à de fortes augmentations et à des coûts pertinents liés à la mise en œuvre, à l'intégration et au développement. Certainement pas pour une petite entreprise avec des contraintes budgétaires.

+ Avantages :

Il est dans le cloud et il existe de nombreuses intégrations tierces qui facilitent son utilisation et corrigent certaines lacunes.

Globalement, un excellent logiciel de comptabilité pour les entreprises de taille moyenne

★★★★☆ 4,0 l'année dernière

Commentaires : Le passage global à NetSuite a transformé notre équipe financière de personnes chargées de la saisie de données en auditeurs. La plupart des tâches subalternes étant automatisées ou semi-automatisées, cela nous a permis de libérer plus de temps pour auditer nos données et être plus proactif avec notre comptabilité en général. La gestion des revenus, qui était autrefois un cauchemar 100 % manuel, ligne par ligne, est désormais presque entièrement automatisée. Les erreurs humaines ont été considérablement réduites. Notre processus d'ouverture de ventes est presque entièrement automatisé grâce à l'intégration transparente de Salesforce. Dans l'ensemble, nous sommes très satisfaits de notre switch.

[\(Capterra\)](#)



SudhakarJha

Senior Manager & Architect - Enterprise Solutions & CoE (Innovation & Digital Transformation) at Nsight inc



May 15, 2022

If they could provide more integration options to connect with different products, that would be ideal. Although they provide a lot of functionality within NetSuite, if something is very complex in nature, for example, if you are a...



Venkat Sudni

Solution Architect at a manufacturing company with 51-200 employees

REAL USER TOP 5



Jun 4, 2023

It's a user-friendly cloud-based solution that startups and small businesses can afford

Pros and Cons

- ✔ "NetSuite ERP is a user-friendly cloud-based solution that posts into the GL in real time. You can see your profitability at the order level. "
- ✘ "The manufacturing and planning side could be improved. That part isn't up to date. NetSuite could be easier to integrate in general. "

([Peerspot](#))



([Gartner](#))



([Jobinandjismi](#))

ChatGPT :

« **Intégration** : Oracle NetSuite est conçu pour offrir une intégration fluide avec d'autres systèmes et applications. L'intégration est essentielle pour permettre aux entreprises de tirer pleinement parti de NetSuite tout en maintenant la cohérence des données à travers différents systèmes. Voici quelques points clés concernant l'intégration :

1. Intégration avec des systèmes tiers : Oracle NetSuite dispose d'API (Interfaces de Programmation d'Applications) robustes qui permettent aux développeurs de connecter facilement NetSuite avec d'autres applications et systèmes d'entreprise. Cela inclut des intégrations avec des CRM, des systèmes de paie, des systèmes de gestion des stocks, des solutions d'e-commerce, etc.
2. Middleware : Pour faciliter l'intégration, certains projets peuvent nécessiter l'utilisation d'un middleware, tel que Dell Boomi ou MuleSoft, qui agit comme une passerelle pour la communication entre NetSuite et d'autres applications.
3. Personnalisation : NetSuite offre également des options de personnalisation qui permettent aux utilisateurs de créer des flux de travail et des intégrations spécifiques à leurs besoins, en utilisant des outils de développement tels que JavaScript ou SuiteScript.

Connectivité : La connectivité joue un rôle crucial dans l'accès et l'utilisation des données à partir de différentes sources. Oracle NetSuite vise à fournir une connectivité stable et sécurisée pour les utilisateurs :

1. Cloud-based : NetSuite étant une solution basée sur le cloud, les utilisateurs peuvent y accéder depuis n'importe quel appareil connecté à Internet, ce qui permet une accessibilité accrue et une connectivité en tout lieu.

2. Sécurité : NetSuite met l'accent sur la sécurité des données, utilisant des protocoles de cryptage et des méthodes de protection avancées pour garantir que les informations sensibles restent confidentielles et sécurisées lors des transferts de données.
3. Accès multiplateforme : Les utilisateurs peuvent accéder à NetSuite via des navigateurs web, des applications mobiles dédiées et d'autres dispositifs connectés.
4. Temps réel : L'utilisation du cloud permet aux données de circuler en temps réel, ce qui permet aux entreprises d'obtenir des informations à jour instantanément, aidant ainsi à prendre des décisions éclairées.

En résumé, Oracle NetSuite se positionne comme une solution cloud complète qui vise à faciliter l'intégration avec d'autres systèmes et applications d'entreprise. Sa connectivité flexible permet aux utilisateurs d'accéder aux données et de travailler à tout moment, en tout lieu, ce qui peut être avantageux pour les entreprises qui cherchent à améliorer leur efficacité opérationnelle et leur agilité dans un environnement commercial en constante évolution. Toutefois, comme pour toute solution d'entreprise, une analyse approfondie des besoins spécifiques et des exigences d'intégration est nécessaire pour s'assurer que NetSuite réponde aux attentes de l'entreprise et s'intègre de manière transparente dans l'écosystème technologique existant. »

Analyse : Netsuite, du fait de sa très large couverture doit proposer des intégrations avec la grande majorité des solutions tierces populaires comme spécialisées. Cet ERP va dans ce sens avec de nombreuses APIs, des intégrations directes avec de grandes solutions, mais il y a encore une grande marge d'amélioration. Par ailleurs la capacité d'intégration de cette solution est excellente mais l'intégration peut être complexe lors de la phase d'implémentation.

Implémentation : 8,5/10

How was the initial setup?

For the initial setup, we enlisted the help of a consultant—a specialist assisting us in configuring the system. I find the process complex, particularly in comparison to platforms like [Salesforce](#).

How was the initial setup?

The initial setup is easy. However, if your company works with a standard environment and has well-defined processes, then you can easily map the system. It's like an off-the-shelf product that you can buy and use, almost like a plug-and-play solution.

However, if your company has some extra requirements or needs to map certain areas into the system, then it can be troublesome. That's the case with NetSuite ERP. In contrast, Microsoft Dynamics Business One doesn't have that barrier.

Another significant difference is the licensing. With Microsoft Dynamics Business One, we can use Test more licenses, which allows for extended testing periods. However, NetSuite doesn't provide that kind of facility. While they may have trial options, you have to pay for subscriptions and hosting right from the beginning when implementing the product. This might cause budgetary challenges for some companies during the implementation process.

How was the initial setup?

Setting up NetSuite ERP is pretty straightforward. It's a plug-and-play solution that comes with the default bundle. We uploaded our GLs and charter accounts and added our company code to the architecture. It can be up and running in under a month. It takes at least five people to deploy NetSuite.

How was the initial setup?

The product's deployment is simple since it is a well-documented solution.

How was the initial setup?

The solution is deployed on the cloud.

The solution's initial setup process was complex.

How was the initial setup?

I rate NetSuite four out of 10 for ease of implementation. It's difficult to implement but easier than some other ERP solutions.

How was the initial setup?

Setting up the system may be difficult for customers since they will need assistance from a partner. However, once the solution is set up, the customer is able to manage the system more easily, such as by creating reports and enabling features. To begin, customers must depend on a well-trained partner team to do all of the necessary developments, but they will be able to manage the system independently after it is up and running.

Following Oracle's guidance, the process is easy to understand. Once a customer signs up and the necessary licenses are obtained, a common work page is created where everyone can log in and receive admin access. After this, the modules are deployed and configured for the customer. There is no need to configure complicated algorithms as everything is already predetermined by Oracle. Once the modules are enabled, custom configurations can then be applied. The process is neat and centralized.

For a simple deployment without any advancements, the implementation can be completed in three months.

A single expert in project management with knowledge of the business should suffice for the task. Two members may be used, with one specialized in technical and the other in functional aspects. This does not require a lot of resources to be allocated. If a techno-functional consultant who is familiar with NetSuite is available, then one consultant should be sufficient.

How was the initial setup?

It's a software-as-a-subscription solution. It has a very straightforward setup. I would rate it a nine out of ten in terms of ease of setup.

How was the initial setup?

Setting up NetSuite ERP is pretty straightforward. It's a plug-and-play solution that comes with the default bundle. We uploaded our GLs and charter accounts and added our company code to the architecture. It can be up and running in under a month. It takes at least five people to deploy NetSuite.

([Peerspot](#))

Business international / national :

International	Oui
National	Oui

Hébergement :

Cloud	Oui
On-Premise	Oui
SaaS	Oui
Hybride	Oui

Développements spécifiques :

Peu	Oui
Beaucoup	Oui

Implémentation :

< 1 mois	Oui
1 à 6 mois	Oui
6 à 12 mois	Oui
> 12 mois	Oui

Couverture fonctionnelle :

Finance et comptabilité	Oui
CRM	Non
Vente	Non
RH	Non
Gestion de projet	Non
Achats	Oui
Production	Non
Logistique	Oui
Gestion des services	Non
Gestion des actifs	Non

Rapport qualité prix : 7/10

Période d'essai :

Oracle ne propose pas d'essai gratuit de la solution.

Transparence :

Oracle ne donne aucune indication sur les tarifs de Netsuite.

Prix :

Rapport qualité-prix

★ 3,8



Brad

Head of Financial Reporting (R.-U.)

Compagnies aériennes/Aéronautique, 51–200 employés

Temps d'utilisation du logiciel : 6 à 12 mois

Source de l'avis

TRADUIRE EN FRANÇAIS

Great finance system

★★★★★ 5,0 il y a 2 mois **NOUVEAU**

Commentaires : Overall I have enjoy the system. It has all the functionality you want, you can integrate any system which you need to and you develop a lot of trust in the system. The only downside is the commercials and the extra costs which come along.



Sekou Djibril

Fondateur Président de CSK (Guinée)

Comptabilité, 2–10 employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis

TRADUIRE EN FRANÇAIS

NetSuite: Powerful but complex all-in-one business management software

★★★★★ 5,0 il y a 7 mois

Commentaires : NetSuite is a powerful and comprehensive all-in-one business management software that offers many benefits to businesses. With an integrated solution for managing all business functions, NetSuite provides real-time visibility into all business operations, enabling decision makers to make informed decisions based on accurate data. The software is also scalable and can adapt to current and future business needs. However, NetSuite's cost and complexity can be a drawback for small businesses, which may find the cost prohibitive and implementation difficult. Large enterprises may need additional resources to manage and customize NetSuite to suit their needs. Also, integration with other software can be difficult and require significant technical resources. Overall, NetSuite is a great choice for businesses that need a complete solution for business management and have the resources to set it up and customize. Companies should carefully assess their needs and budget before deciding to adopt NetSuite. However, once in place, NetSuite can provide real-time visibility, ease of use, and excellent customer support to help businesses succeed.



Brett

Senior Accountant (É.-U.)

Comptabilité, 201–500 employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis

TRADUIRE EN FRANÇAIS

Overrated and overpriced, not user friendly, raises price 10% each year

★☆☆☆☆ 2,0 il y a 2 ans

Commentaires : Just read above. This software is overpriced trash. I haven't heard good things about their competitors either, but I would rule out NetSuite if an implementation was tasked to me. I get frustrated with this software at least once a day, even after all these years. The lack of common sense and easy to implement things is everywhere in this software. The UI requires clicks through to many pages to accomplish a simple task. I cannot discourage companies enough not to choose NetSuite.

+ Avantages :

It's in the cloud and there are a lot of third party integrations that facilitate its usage and remedy some shortcomings.

- Inconvénients :

This software is not easy to use. Creating a report or saved search takes an expert level knowledge to do and a lot of free time. Their how-tos and help guides are scattered and only show up non-relevant information. Access to a learning library requires purchasing licenses for each user at a cost of over 5 digits or more. First party add-on modules are NEVER fixed for

– Inconvénients :

NetSuite is one of the best resource planning tools ever, but like the rest of the Oracle tools, the user needs several training sessions to be able to use it in an optimal way, in addition to that, the subscription prices are high, which limits the ability of small groups to benefit from its services.



Federico

Great ERP for Small and Medium companies (Uruguay)

[in](#) Utilisateur LinkedIn vérifié

Banque, 2–10 employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis [?](#)

[TRADUIRE EN FRANÇAIS](#)

Great product for a Small / Medium Business

★★★★☆ 4,0 l'année dernière

Commentaires : Since I have experience in implementing ERPs, it was fairly easy to implement and train the personnel, after a few months the company runs smoothly and with great KPIs.

+ Avantages :

- It was very standardized and easy to implement in the company once we know what we needed - Specific modules help you focus on the company's needs - Data Management is robust, allowing to have a clean Data Base - Oracle provides an excellent customer service - We didn't need many IT specialists to implement the ERP

– Inconvénients :

- **Price** is high - Being standardized not allow for much customization - Sometimes adding another module is difficult because the tools is a little strict - Tool is weak for specialized industries such as a manufacturer, warehouse and specialized technical business.

[TRADUIRE EN FRANÇAIS](#)

NetSuite SuiteCommerce is Powerful But **Pricey**

★★★★★ 5,0 il y a 2 ans

Commentaires : We liked the interface and capabilities of SuiteCommerce, but we did not enjoy the costs associated with ownership. SuiteCommerce may have been too aggressive of a platform for where we were in terms of eCommerce presence and sales as we were trying to build it out. Other platforms may have been a better option in our case, but SuiteCommerce is probably a better fit for a company going all in on eCommerce and is ok with the up front spend to get it going.

+ Avantages :

SuiteCommerce offers all the features you need for a successful eCommerce implementation.

– Inconvénients :

The **price** to purchase and implement, and the cost for 3rd party developers can add up very quickly. A proper assessment of ROI is needed to see if other options may be more viable.

[\(Capterra\)](#)



Mauro

IT Manager (Canada)

[in](#) Utilisateur LinkedIn vérifié

Mode et vêtements, 51–200 employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis [?](#)



Jon F.
CFO
Small-Business (50 or fewer emp.)



- Validated Reviewer ✓
- Verified Current User ✓
- Review source: Seller invite
- Incentivized Review

★★★★★ May 10, 2023 (Original Aug 17, 2018) ?

"Feature-rich cloud based ERP Solution - A solution you can grow with"

What do you like best about NetSuite?

Complete cloud based system requiring limited to no IT support. As the CFO of our small to mid-sized company I am able to provide the on-going support for our NetSuite ERP solution.

What do you dislike about NetSuite?

I am not thrilled with NetSuite's pricing model. They offer deep discounts off list **price** to get started with your subscription and then over-time back-off the discount , with the goal of you eventually having to pay the full list subscription **price** - typically increase is 10% annually plus a reduction in your discount (i.e. start at 50%, reduced to 45%, 40%, etc). The general argument is that they are continuously improving their solution and there is no overt charge for upgrades, beyond adjustments to their list **price** and discounts given. Regardless, the value (**price** vs. quality) is certainly there. Biggest concern is now that Oracle owns NetSuite, their pricing model will become incomprehensible and they will find a way to make you pay for the same solution over and over again by repackaging and calling it something else, like Fusion.



Deborah N.
Small-Business (50 or fewer emp.)



- Validated Reviewer ✓
- Verified Current User ✓
- Review source: G2 invite on behalf of seller
- Incentivized Review

★★★★★ Jul 11, 2023

Business partner of the seller or seller's competitor, not included in G2 scores.

"A valuable product which provides key insights for business growth"

What do you like best about NetSuite?

Its seamless integration. I like the fact that all my processes, from the PO, to the Item receipt, to the Vendor bill is all connected. In comparison to other solutions which aren't as connected.

What do you dislike about NetSuite?

I would say that the cost of licenses are quite expensive for medium-sized businesses. It could be better if the licences were more affordable. Although I understand that NetSuite is worth the **price**.

(G2)

What needs improvement?

Oracle ERP Cloud needs to be more mature, especially in terms of some advanced modules, such as manufacturing, supply chain planning, and production. Each module I mentioned has a lot of room for improvement.

Another area for improvement in Oracle ERP Cloud is its pricing. The price needs to be more affordable to make the product more popular with customers. Otherwise, Oracle ERP Cloud won't have good sales in Bangladesh.

Pricing

- "I would advise that you first meet with and scope out your project with a NetSuite VAR (Value Added Reseller)."
- "When people buy ERP, it's a competitive situation and the pricing is paramount."
- "It is completely on a subscription basis. We pay yearly and, and you do not have to do anything on a monthly basis. Prices depend on the organization's scale and all those things, but they are doing a good job with the pricing."

- ✘ "An area for improvement in NetSuite ERP is its accounting functionality because it has certain limitations. You can't maintain sub-ledgers or post accrued expenses in sub-ledger forms, so you'll need to post in journals. The pricing is another area that can be improved in NetSuite ERP because the pricing was lower when it wasn't part of Oracle, but after Oracle acquired Netsuite and NetSuite ERP was offered as a cloud service, the price went up."



Nitin Mothilal

Senior Business Analyst at a computer software company with 501-1,000 employees

✓ RESELLER

🏆 TOP 5

Jan 14, 2023

Extremely stable, good price, and easy setup

([Peerspot](#))

Analyse : Les retours d'utilisateurs et partenaires de Netsuite sont quasi unanimes, la solution coûte cher, voire très cher pour les PME. De plus l'opacité sur les prix et la politique tarifaire n'arrange pas

les acheteurs dans leur phase de sélection. Cependant, il faut relativiser ces tarifs élevés, compte tenu des capacités et de la robustesse de la solution.

Ancienneté de l'entreprise, chiffre d'affaires, nombre de clients et d'employés : 10/10

Ancienneté de l'entreprise : 1977

Nombre de clients / utilisateurs : 430 000 clients dans >175 pays

Nombre d'employés : 170 000 employés

Chiffre d'affaires : 42 milliards de \$

Maillage du territoire : 10/10

Africa

Algeria
Ghana
Kenya
Morocco
Nigeria
Senegal
South Africa
Africa Region

Americas

Argentina
Brasil
Canada - English
Canada - Français
Chile
Colombia
Costa Rica
México
Perú

Europe

Österreich
Belgium
Bosna i Hercegovina
Bulgaria
Croatia
Cyprus
Česká Republika
Danmark
Eesti
Suomi
France
Deutschland
Ελλάδα
Magyarország
Ireland
Italia
Қазақстан
Latvija
Lietuva

Puerto Rico
United States
Venezuela
Latinoamérica

Asia Pacific

Australia
中国
Hong Kong
India
Indonesia
日本
대한민국
Malaysia
Mongolia
New Zealand
Pakistan
Philippines
Singapore
Sri Lanka
台灣
Thailand
Vietnam
ASEAN

Luxembourg
Malta
Nederland
Norge
Polska
Portugal
România
Россия и СНГ
Srbija
Slovensko
Slovenija
España
Sverige
Suisse - Français
Schweiz - Deutsch
Türkiye
Україна
United Kingdom

Middle East

Bahrain
Egypt
Israel
Jordan
Kuwait
Lebanon
Oman
Qatar
Saudi Arabia
United Arab Emirates
الشرق الأوسط
Middle East Region

[\(Oracle\)](#)

Analyse : Oracle est présent dans plus de 175 pays ce qui lui offre la couverture la plus importante au monde parmi les éditeurs de logiciel. En France, l'éditeur a 10 bureaux :

- Île-de-France, Colombes
- Cesson-Sévigné
- Aix en Provence
- Lannion
- Lille
- Lyon
- Montbonnot
- Sophia Antipolis
- Strasbourg
- Toulouse

Le siège mondial d'Oracle se situe à Austin, Texas.

Innovations : 8/10

Innovation

- La première et unique base de données autonome au monde
- La suite d'applications cloud la plus vaste et complète du secteur
- Plus de 18 900 brevets dans le monde
- 48 000 développeurs et ingénieurs
- 5 millions de membres enregistrés dans les communautés de clients et de développeurs d'Oracle
- 469 communautés d'utilisateurs indépendants à travers 97 pays, rassemblant plus d'un million de membres

« Plus de 64 milliards USD dans la R&D depuis l'exercice 2012
110 Mds USD+ investis dans plus de 150 acquisitions »

([Oracle](#))

« NetSuite a été **le premier acteur à proposer des applications de gestion d'entreprise sur internet**. C'est également un des premiers à exploiter le concept d'ERP Cloud ([Netsuite](#)).

NetSuite multiplie les nouveautés et les grands projets depuis son rachat par Oracle. Tout récemment par exemple, lors d'une interview du fondateur et président de NetSuite, ce dernier annonce de nombreuses nouvelles fonctionnalités (NetSuite CPQ, AP Automation, Ship Central, Workforce Management). On note également de grands projets comme l'ouverture de **11 nouveaux datacenters** en un an, le **rachat d'ADI Insight**, ou encore un **accord avec HSBC** ([Place de l'IT](#)).

Plus tôt, NetSuite annonçait de grandes nouveautés pour aider les sociétés européennes entre autres à tirer profit du cloud pour leurs performances, grâce à « **des solutions cloud verticales avec SuiteSuccess et des nouvelles capacités de gestion financières** » ([prnewswire](#))

« Solution cloud sectorielle unifiée et préconfigurée, SuiteSuccess repose sur les meilleures pratiques de chaque secteur, alliant une connaissance parfaite du domaine et des indicateurs-clés de performance (KPI) et des tableaux de bord préconçus. Les toutes dernières éditions internationales comprennent :

- **Manufacturing** : pour les clients au Royaume-Uni et en Irlande, SuiteSuccess for Manufacturing offre aux fabricants un chemin structuré et agile vers le cloud, ce qui leur permet d'ajouter rapidement et facilement des fonctions et des modules au fur et à mesure que se développe leur entreprise. Cela permettra aux fabricants au Royaume-Uni et en Irlande de créer une vue unique et en temps réel des clients, des commandes, des articles et des stocks afin de recenser et de corriger les manques d'efficacité dans leurs chaînes d'approvisionnement.
- **Financials First** : pour les clients en Finlande, en France, en Allemagne, aux Pays-Bas et en Suède, Financials First automatise les processus financiers, accélère les bilans de fin de mois, améliore la reddition des comptes et offre une visibilité en temps réel du véritable état financier de l'organisation. Financial First inclut des rôles prédéfinis, des KPI, des tableaux de bord et des flux de tâches pour les services financiers.
- **Starter** : pour les clients au Danemark et en Norvège, SuiteSuccess Starter aide les petites entreprises en plein essor à gérer tous les aspects de leurs activités dans un seul et même système. SuiteSuccess Starter aide les clients à passer à l'action rapidement avec des KPI, des flux de tâches, des rappels, des rapports et des tableaux de bord à valeurs préconfigurés

pour leurs besoins quotidiens et stratégiques pour toutes les fonctions-clés de l'entreprise, et ce, dès le premier jour. » ([Prnewswire](#))

Analyse : Netsuite est un ERP en constante évolution, qui a les moyens de proposer de grandes avancées, surtout depuis son rachat par Oracle. D'autant que la solution est appuyée en parallèle par les innovations majeures de l'éditeur. Cependant, nous constatons un retard et un manque d'agilité dans l'application d'innovations fonctionnelles, notamment au niveau de l'interface ou de l'usage de la solution par les métiers.

Notoriété : 10/10

Notoriété de l'éditeur :

Oracle fait partie des plus grandes entreprises au monde. En informatique, cette entreprise fait partie des plus célèbres et des plus reconnues pour ses nombreux produits. Grâce à ceux-ci, l'éditeur couvre de nombreux domaines technologiques et s'est fait connaître au fil des années partout dans le monde.

Notoriété de la solution :

- **Nombre de résultats** : 8 300 000 résultats (Oracle Netsuite sur Google)
- **Popularité dans les sites spécialisés** : Oracle Netsuite est présent sur les 3 sites de récolte d'avis les plus connus, avec plus de **4077** avis sur les 3 plateformes et une moyenne égale à **4.0/5**. L'ERP est pris en compte dans les grandes études comme le Magic Quadrant de Gartner et dans l'étude d'IDC Marketscape, Forrester ou autre.

Partout sur le site de Netsuite, l'éditeur se vante d'être l'ERP numéro 1 du marché comptant plus de 36 000 organisations clientes dans plus de 217 pays. Netsuite jouit d'une grande notoriété sur internet et d'une base de clients très importante.

Écosystème de partenaires : 8/10

Oracle compte plus de 20 000 partenaires à travers le monde ([Oracle](#)). En France, l'éditeur s'est entouré de grands intégrateurs reconnus comme :

- Accenture
- Cognizant
- Deloitte
- IBM
- Infosys
- KPMG
- PWC
- Tata Consultancy Services
- Wipro

Ces partenaires intègrent surtout les applications en propre d'Oracle comme Oracle ERP Cloud, EPM Cloud...

Bien-sûr il existe bien d'autres intégrateurs Oracle Netsuite, mais l'éditeur ne donne aucune information à ce sujet, surtout en France...

Support : 6/10

Service client

★ 3,7

**Brad**

Head of Financial Reporting (R.-U.)

Compagnies aériennes/Aéronautique, 51–200 employés

Temps d'utilisation du logiciel : 6 à 12 mois

Source de l'avis ?

TRADUIRE EN FRANÇAIS

Great finance system★★★★★ 5,0 il y a 2 mois **NOUVEAU**

Commentaires : Overall I have enjoy the system. It has all the functionality you want, you can integrate any system which you need to and you develop a lot of trust in the system. The only downside is the commercials and the extra costs which come along.

+ Avantages :

NetSuite is an easy to use, highly customisable product. As each week passes, my confidence in the system grows and I am able to use it more efficiently. If you know what you want the system to do, you will be able to implement or later customise it for your purposes. There are hundreds of native 3rd party apps which are available to use in NetSuite which is very convenient. There is a great training catalogue for self learning and a support self-help where you can find answers in previous support tickets which has been very helpful.

**Gerardo**

Team Leader (Espagne)

Vente au détail, 11–50 employés

Temps d'utilisation du logiciel : 6 à 12 mois

Source de l'avis ?

TRADUIRE EN FRANÇAIS

A Flexible Solution for Inventory Management and Customization Needs

★★★★☆ 3,0 il y a 4 mois

Commentaires : My overall experience with NetSuite was mixed. While it offers a range of powerful features and customization options, I encountered challenges with its speed, user-friendliness, and the need for extensive assistance. The learning curve was steep, and the system's slowness and navigation issues sometimes hindered productivity. However, with support and technical help, I was able to leverage NetSuite's capabilities effectively. Despite the drawbacks, it remains a comprehensive solution for business management needs.

**Sekou Djibril**

Fondateur Président de CSK (Guinée)

Comptabilité, 2–10 employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis ?

TRADUIRE EN FRANÇAIS

NetSuite: Powerful but complex all-in-one business management software

★★★★★ 5,0 il y a 7 mois

Commentaires : NetSuite is a powerful and comprehensive all-in-one business management software that offers many benefits to businesses. With an integrated solution for managing all business functions, NetSuite provides real-time visibility into all business operations, enabling decision makers to make informed decisions based on accurate data. The software is also scalable and can adapt to current and future business needs. However, NetSuite's cost and complexity can be a drawback for small businesses, which may find the cost prohibitive and implementation difficult. Large enterprises may need additional resources to manage and customize NetSuite to suit their needs. Also, integration with other software can be difficult and require significant technical resources. Overall, NetSuite is a great choice for businesses that need a complete solution for business management and have the resources to set it up and customize. Companies should carefully assess their needs and budget before deciding to adopt NetSuite. However, once in place, NetSuite can provide real-time visibility, ease of use, and excellent customer support to help businesses succeed.

**Utilisateur vérifié**

Utilisateur LinkedIn vérifié

Vente au détail, 1001–5000 employés

Temps d'utilisation du logiciel : plus de deux ans

Source de l'avis ?

TRADUIRE EN FRANÇAIS

Comprehensive software hamstrung by bad support

★★★★☆ 4,0 il y a 5 ans

+ Avantages :

Does exactly what it says on the tin - obviously a pretty comprehensive feature set.

- Inconvénients :

Started using this software when it was still Logfire. User support has degraded considerably since bought over by Oracle. Support requests take forever, forget about getting any enhancements into the roadmap and scaling performance is a pain.

grows.Customer Support: NetSuite offers excellent customer support. Their representatives are responsive, knowledgeable and available to answer questions and resolve issues quickly.In summary, NetSuite is a powerful and flexible all-in-one business management solution that offers real-time visibility, ease of use and excellent customer support.

(Capterra)



Quality of Support

ERP Systems Average:
8.1



Jorge R.

Vice-président des opérations
Marché moyen (51-1000 emp.)



Réviseur validé ✓

Source de la revue : Bio

★★★★★ Avr 04, 2023

« Grande plate-forme, excellent soutien »

Qu'aimez-vous le plus chez SyncApps ?

Leur plate-forme fonctionne tout simplement et leur soutien est exceptionnel.

Le prix est raisonnable.

Qu'est-ce que vous n'aimez pas dans SyncApps ?

Je ne peux penser à aucun Inconvénient depuis que nous avons commencé.

Afficher plus ▾



Verified User in Consumer Goods ⓘ
Mid-Market (51-1000 emp.)



- Validated Reviewer ✓
- Verified Current User ✓
- Review source: G2 invite
- Incentivized Review

★★★★☆ Aug 08, 2023

"You get what you pay for... you might just need to pay a lot."

What do you like best about NetSuite?

NetSuite is highly configurable to meet your business needs, so it should be flexible enough to meet most business needs... if you have the time and money to spend on a certified administrator. You should plan on getting professional help setting up and maintaining.

With that in mind, the record keeping and saved searches are fairly intuitive. It definitely gets the job done, and does its functions well.

What do you dislike about NetSuite?

NetSuite feels a bit clunky and isn't incredibly user-friendly, so if you use it, keep in mind you'll have to do a bit more training on it than some other programs. Further, sometimes it can be pretty slow to pull reports and saved searches depending on how wide your criteria is, or just slow to create and save records in general (which isn't really a unique problem to NetSuite).

One thing I would like improvement from NetSuite on is support. NetSuite doesn't have a terribly good help desk, so getting new things set up or learning something new will likely require forking out for consultants.



Jon F.
CFO
Small-Business (50 or fewer emp.)



- Validated Reviewer ✓
- Verified Current User ✓
- Review source: Seller invite
- Incentivized Review

★★★★★ May 10, 2023 (Original Aug 17, 2018) ⓘ

"Feature-rich cloud based ERP Solution - A solution you can grow with"

What do you like best about NetSuite?

Complete cloud based system requiring limited to no IT support. As the CFO of our small to mid-sized company I am able to provide the on-going support for our NetSuite ERP solution.

(G2)



Support Rating
57 ratings

(TrustRadius)

Service et assistance



(Gartner)

How are customer service and support?

Their official technical support takes a while to get back to you, whereas, on the user forums, which also have their technical support people, they're very quick. However, they give you more standard answers instead of trying to find a bespoke solution for you. I would rate their support a six out of ten.

How are customer service and support?

I would rate NetSuite ERP's technical support a nine, on a scale from one to 10, with one being the worst and 10 being the best. Obviously, you can't get a dedicated support specialist unless you want to pay a huge amount of money for that, but I would say their technical support is good. The more you go to a third party, the worse it gets.


How are customer service and support?

My personal experience with NetSuite ERP support has been very good, so I'm rating support an eight out of ten.

How are customer service and support?

The technical support is okay but they are not quick to respond.

([Peerspot](#))



Oracle Support

Que votre environnement soit dans le cloud ou sur site, Oracle vous fournit l'assistance dont vous avez besoin pour atteindre vos objectifs commerciaux. Planifiez efficacement, adoptez plus rapidement et innovez plus facilement avec l'aide de l'assistance technique Oracle.

Prise en charge de tous vos besoins

Nous fournissons un accès 24h/24 à une équipe mondiale de plus de 15 000 spécialistes de l'assistance et des services, apportant une assistance aux clients dans 29 langues et dans 175 pays.

Applications Cloud

- Accès à l'assistance 24h/24
- Conseils intégrés à l'application
- Formation à la demande
- Ingénieurs désignés en charge de l'implémentation
- Témoignages clients et ressources d'assistance numériques
- Communauté de clients

* Les applications spécifiques au secteur peuvent bénéficier d'une expérience sur mesure

En savoir plus sur la prise en charge des applications cloud

Se connecter à My Oracle Support

Se connecter à la communauté de clients

Avantages d'Oracle Support



Assistance mondiale expérimentée

Les professionnels Oracle disposent de l'expertise et des connaissances nécessaires pour offrir une assistance en temps opportun en cas de problème.



Assistance 24h/24

Oracle fournit une assistance technique 24h/24 par des experts produit qui se concentrent sur la résolution des problèmes afin de minimiser leur impact commercial.



Assistance sur mesure

Les équipes de support Oracle personnalisent leurs conseils en fonction de vos défis et besoins spécifiques.

[\(Support Oracle\)](#)

NetSuite propose deux niveaux de support : Basic et Premium.

Avec le support Basic, vous avez accès au service client 24h sur 24 et 7j/7, par téléphone, mais uniquement pour les problèmes bloquants. Pour les autres questions, vous contactez le service client par e-mail aux heures de bureau.

- Le service client Premium vous offre un accès au support téléphonique 24h/24 et 7j/7 pour les problèmes non bloquants mais importants.
- Le support client NetSuite inclut également l'accès à une base de connaissance en ligne, avec des tutoriels, de la documentation et des modules de formation en vidéo, ainsi qu'à un forum communautaire où vous pouvez échanger avec 30 000 utilisateurs dans le monde.
- Mais le support client n'est pas tout : NetSuite propose également SuiteSuccess, une offre d'accompagnement complète : mise en place de NetSuite, formation, optimisation de vos usages et conseils en continu.

Analyse : Les retours quant au support sont corrects dans l'ensemble bien qu'une partie non négligeable d'utilisateurs s'en plaignent. Les scores obtenus par la solution relatifs au support sont au-dessous de la moyenne.

RSE : 10/10

Impact social



Don

Plus de **20 millions USD** donnés pour soutenir **plus de 7 000 associations à but non lucratif** via des subventions, des financements et des travaux dans 62 pays.



Enseignement

Des salariés d'Oracle ont offert à 455 étudiants **4 661 heures** pour les former lors de 17 classes Oracle Education Foundation sur la technologie et la conception.



Durabilité

47 % de réduction des émissions totales depuis 2020.

[En savoir plus sur la durabilité](#)



Bénévolat

9 430 bénévoles d'Oracle ont passé 52 486 heures pour réaliser 831 projets pour 461 entreprises dans 42 pays.

[Découvrir les initiatives de bénévolat](#)

[\(Oracle\)](#)

Les retombées éducatives en un coup d'œil

+ de 23 325

d'heures de bénévolat accordées aux cours d'Oracle Education Foundation à ce jour

130

pays dans lesquels Oracle Academy fournit des formations gratuite en informatique

98,6 %

de taux d'obtention de diplôme parmi les étudiants de Design Tech High School en 2022

+ de 20 000 000

USD

de dons

+ de 7 000

organisations à but non lucratif soutenues

62

pays où nous apportons notre soutien à des bonnes causes

9 430

bénévoles chez Oracle

831

projets

52 486

heures

Objectif : 100 %

d'énergies renouvelables d'ici 2025

47 %

de réduction des émissions totales depuis 2020

99,9 %

des déchets électroniques réutilisés ou recyclés

[\(Oracle\)](#)

Investing in sustainability innovations across industries



Smart grids

Our software helps utilities manage efficient networks and encourage conservation.



Sustainable Retail

Source ethically and profitably, maintain brand compliance, and improve sustainability and financial performance.



Smart cities

By better predicting trends and increasing automation, smart cities are more sustainable ones.



Oracle Industry Labs

Unique facilities embed new technologies into hands-on settings where complex sustainability problems are solved together.



Oracle for Research

We help researchers store, host, and analyze their data to keep planet-saving projects moving forward.



Oracle@Oracle

We're using our own technology to decrease energy usage and our carbon footprint.

How we reduce our environmental impact

[See all operations efforts](#)

Targeting 100% renewable energy

We've set a goal to run our global operations with 100% renewable energy by 2025, including Oracle Cloud data centers, and to achieve net zero emissions by 2050.

Reducing resource consumption

We manage our global real estate portfolio to minimize greenhouse gas emissions, energy usage, water consumption, and waste generation.

Managing a responsible value chain

We engage with our suppliers to make environmentally sound purchasing decisions and advance sustainability in our value chain operations.

Recycling and reusing hardware

We've structured our supply chain to minimize our environmental impact by reusing retired assets from data centers.

We support our employees' passion for the planet



Green Teams

More than 40 Oracle Green Teams around the globe lead sustainability efforts in our offices.

[Learn about Green Teams](#)



Sustainability Champions

We annually recognize employees who are directly contributing to a more sustainable future.

[Learn about Sustainability Champions](#)



Oracle Volunteering

Our employees volunteer to help keep plastic out of our oceans, promote biodiversity, and more.

[Learn about Oracle Volunteering](#)



Employee giving

We help employees expand the impact of their individual donations with corporate matching.

[Learn about employee giving](#)

2025 sustainability goals



100%

renewable energy use for all operations, including Oracle Cloud



100%

of key suppliers have an environmental program in place



80%

of key suppliers have emissions reduction targets in place



33%

reduction in potable water use per square foot



33%

reduction in waste to landfill per square foot



25%

reduction in employee air travel emissions

([Oracle](#))

A place you'll love to work

We're proud to be a company that makes diversity and inclusion a priority. We listen closely to what you have to say—and we think that's what makes us an employer of choice.



Disability Equality Index
Best Place to Work for Disability Inclusion | 2022



LinkedIn
Top Companies | 2023



Best Student Employers in the UK
Rate My Placement | 2023



LGBTQ+ Inclusion Award
Diversity in Tech, Ireland | 2022



Tech Frontier for Youth in Kenya Recognition Award
Innovate Now | 2022

Our diversity data for 2022

Our workforce – Gender

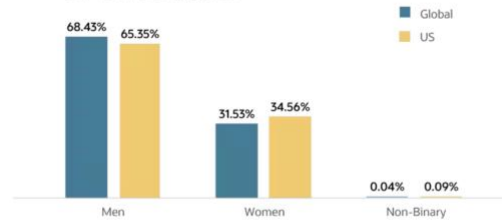
Women in management

Women hires

Transparency is the key to progress

Achieving true diversity is a continuous journey, not a one-off destination. We're constantly working on more inclusive hiring strategies, tracking our progress, and holding leaders accountable. Every day we're making these numbers more representative of the world around us. For additional demographic information, view our [EEO-1 Statement \(PDF\)](#).

Our workforce by gender



Our diversity data for 2022

Our workforce – Gender

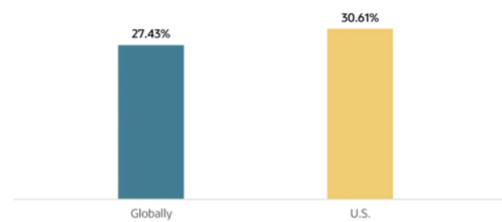
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Women in management



Our diversity data for 2022

Our workforce – Gender

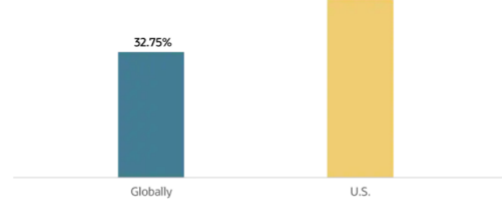
Women in management

Women hires

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Of our total hires in 2022, women accounted for:



(Oracle)

Nous pouvons voir également sur la [fiche technique d'Oracle Social Impact](#), que l'éditeur est vigilant quant à ses émissions de CO2, ses consommations énergétiques, sa consommation d'eau ou encore à l'optimisation de sa chaîne de valeur et de ses data centers.

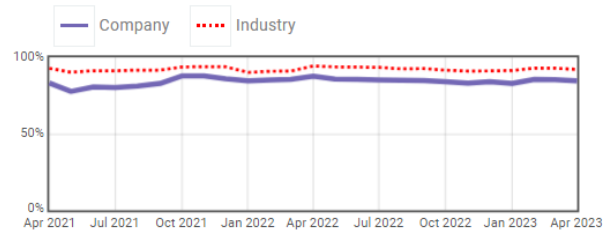
Oracle Corporation ESG Ranking



ESG Ranking (%)
Compared With
32,275 Companies



ESG Ranking History



51 Sources
for this company

No Special Issues
Affect This Company

Industry average is for the 2024 companies in Software & Internet industry

ESG News

ESG Jobs

Share This Summary



Oracle Corporation Description

[Open](#)

[\(csrhub\)](#)

Ressources mises à disposition : 8/10

Ressources	Oui / Non	Commentaires
Forum / communauté clients	Oui	Source
Livres blancs, infographies, études	Oui	Source
Tutoriels et formations	Oui	Source
Blog	Oui	Source
Webinaires, vidéos	Oui	Source
Témoignages clients	Oui	Source
Études de cas	Oui	Source
Démonstrations	Oui	Source
Si autre, préciser	Service de support clientèle disponible sur le site de Netsuite .	
Transparence editeur	10/10	

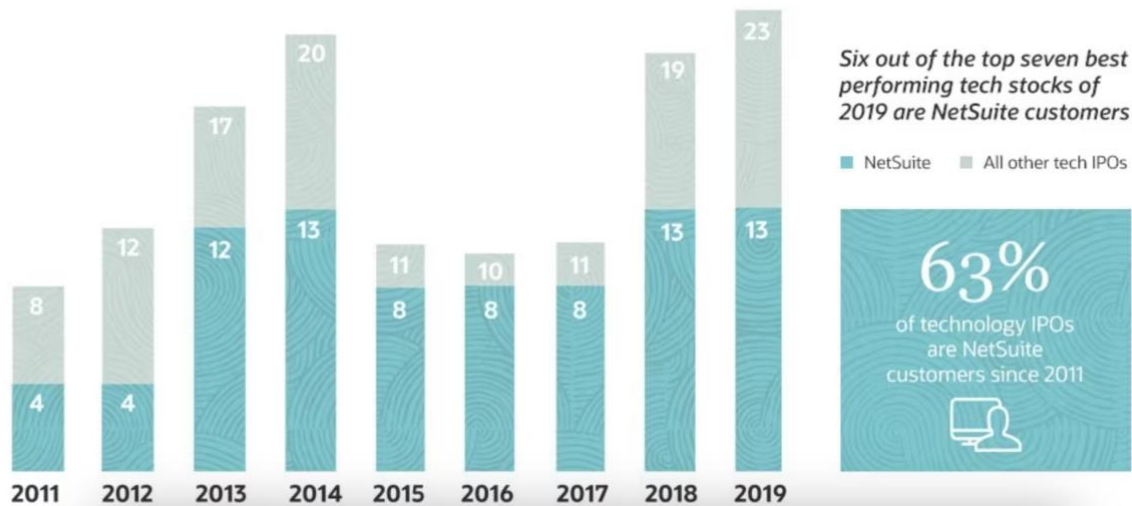
Positionnement : 10/10

Positionnement de la solution :

NetSuite domine le marché des introductions en bourse dans les technologies

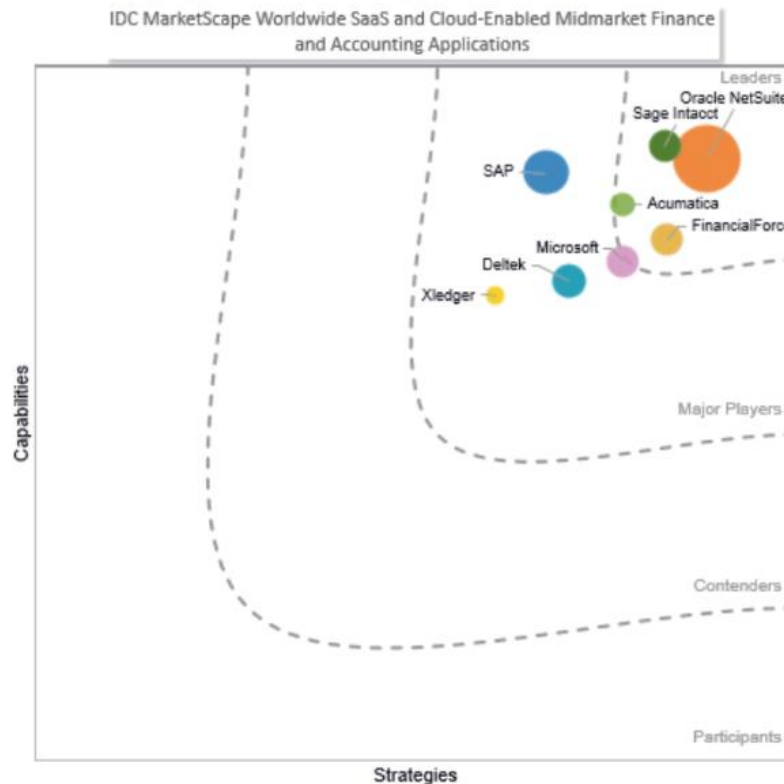
Pourcentage d'introductions en bourse par an sous NetSuite

Source : medium.com, 01/06/2018



(Netsuite)

IDC MarketScape Worldwide SaaS and Cloud-Enabled Midmarket Finance and Accounting Applications Vendor Assessment



Source: IDC, 2020

([Gembaware, étude IDC](#))

Figure 1: Magic Quadrant for Cloud ERP for Product-Centric Enterprises



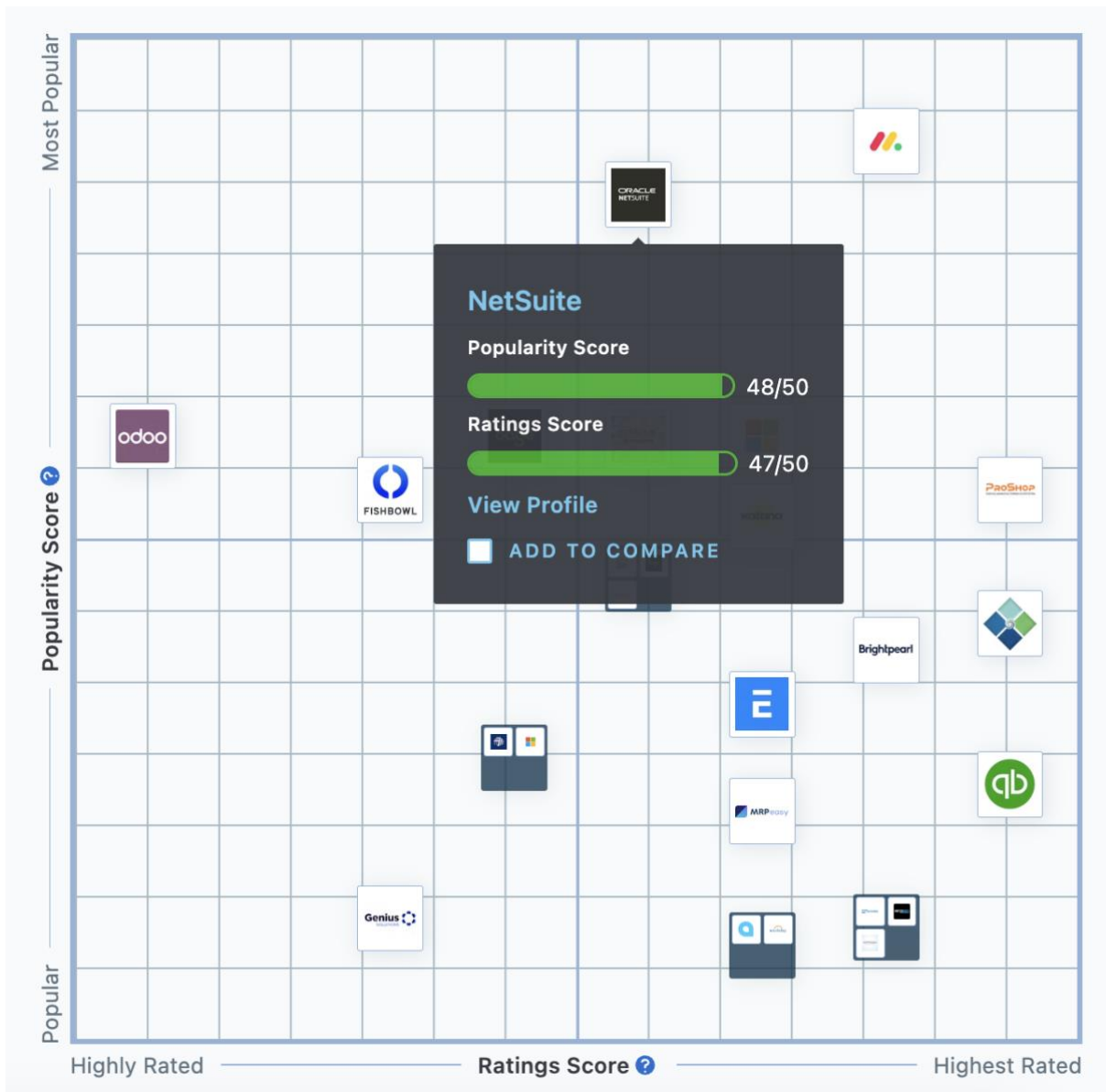
Source: Gartner (August 2022)

([Cosmo Consult](#))



([SAP News Center](#))

© Gartner, Inc
Gartner.

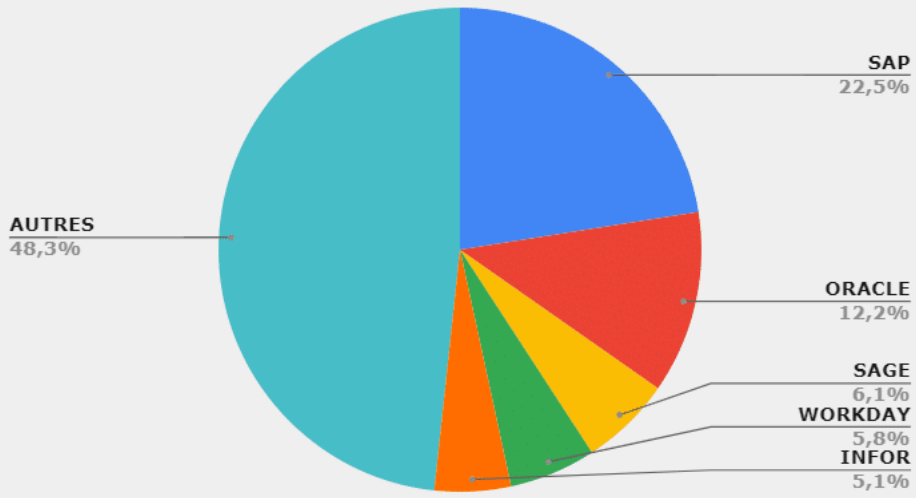


(Capterra)

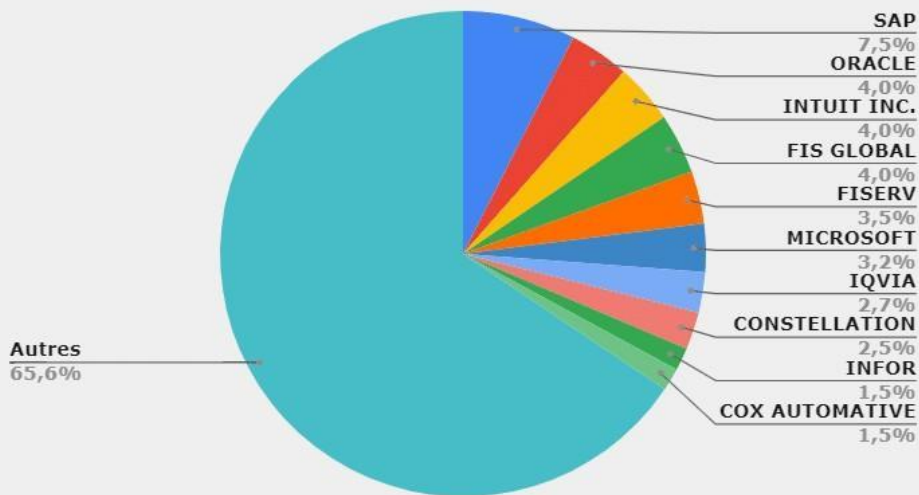
Analyse : Oracle Netsuite est la solution clairement leader sur le leader des ERP pour PME – ETI. Quels que soient le classement ou l'étude, Netsuite figure en haut de liste.

Positionnement de l'éditeur :

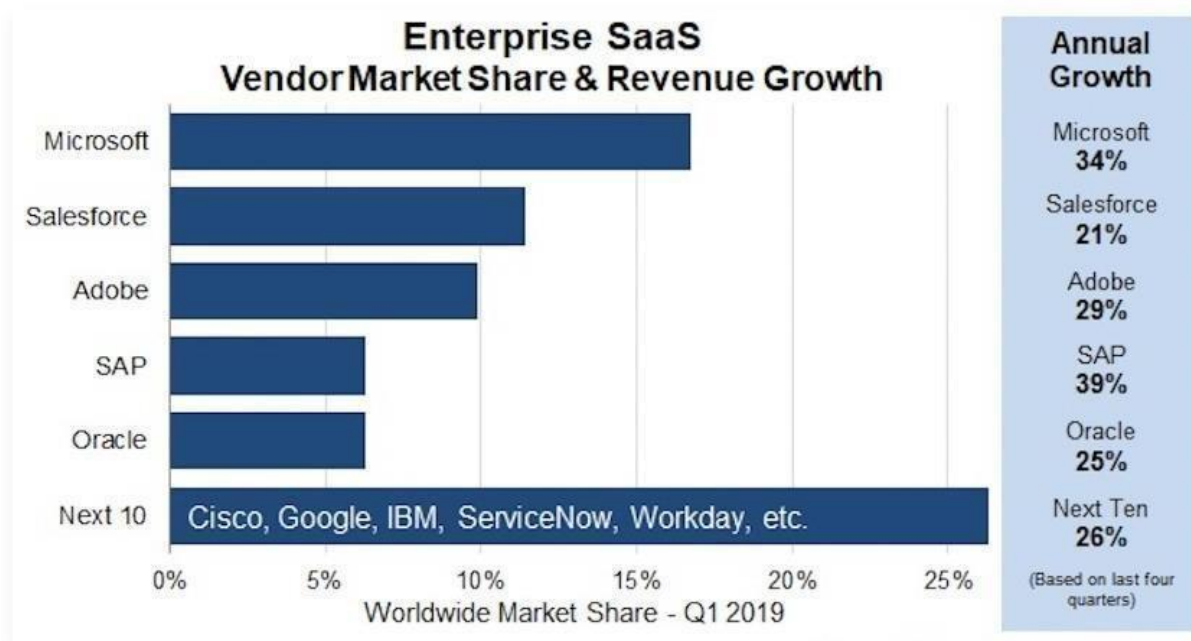
Part de marché éditeurs ERP en Allemagne



Part de marché éditeurs ERP aux États-Unis



(celge.fr)



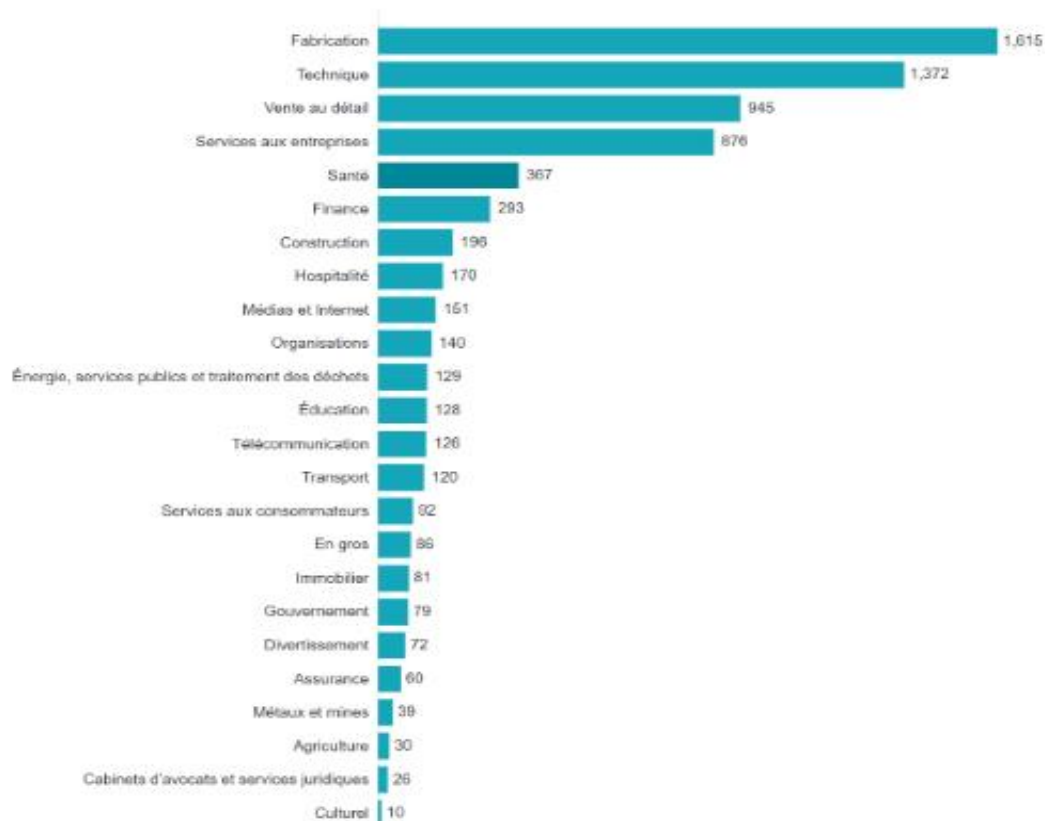
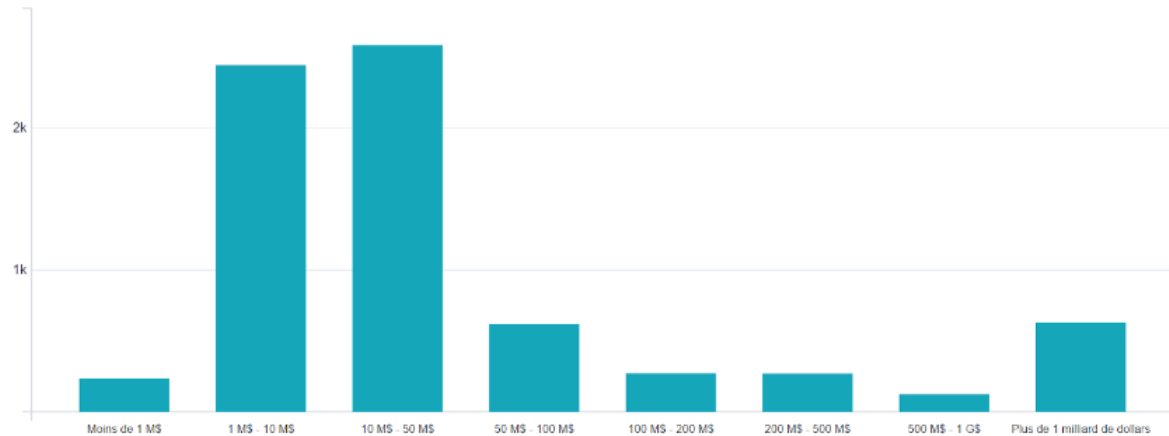
— Croissance des parts de marché et du chiffre d'affaires du SaaS (Source de l'image : Synergy.com)

Analyse : Oracle se positionne comme leader sur le marché des ERP. Il est second en parts de marché derrière SAP et investit massivement pour rattraper le leader traditionnel. Oracle passe même devant SAP dans le Magic Quadrant de Gartner.

Compatibilité :

Firmographie des entreprises utilisant NetSuite ERP 1

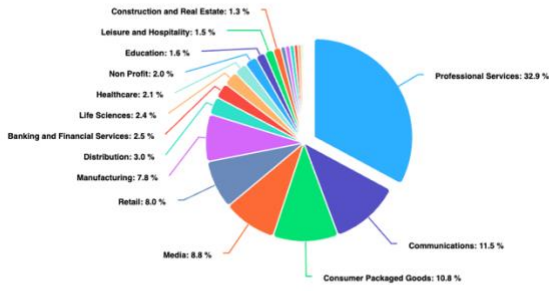
Lieux # Employés Chiffre d'affaires (USD) Industrie



(HG Insights)

Breakdown of Oracle NetSuite ERP customers by industry (21 Verticals)

Source: Apps Run The World

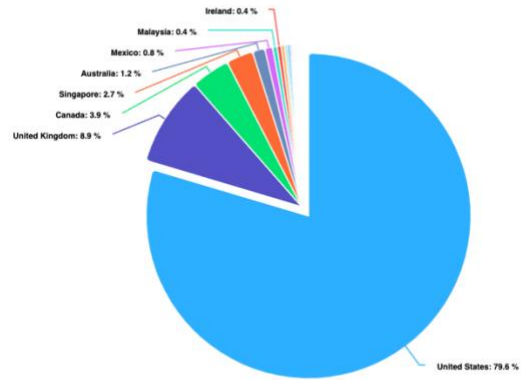


Highcharts.com

Breakdown of Oracle NetSuite ERP customers by industry, the largest segments are Professional Services, followed by Communications.

Breakdown of Oracle NetSuite ERP customers by Country

Source: Apps Run The World

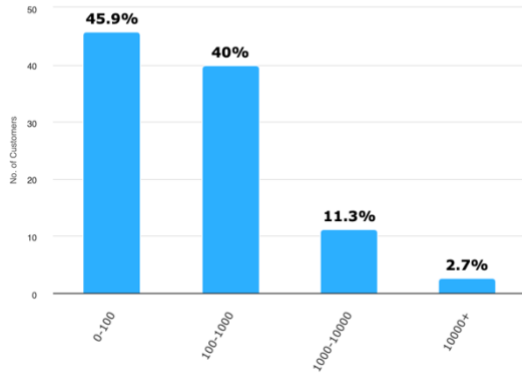


Highcharts.com

Breakdown of Oracle NetSuite ERP customers by Country, the largest segments are United States, followed by United Kingdom.

Breakdown of Oracle NetSuite ERP customers by No. of Employees

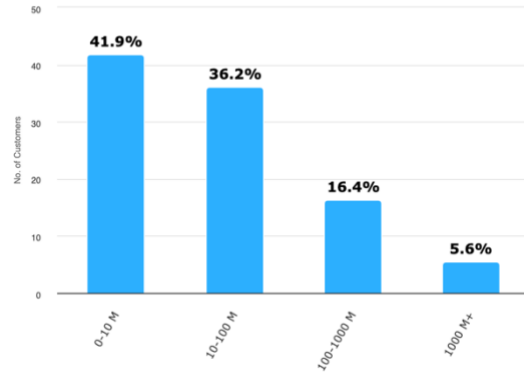
Source: Apps Run The World



Highcharts.com

Breakdown of Oracle NetSuite ERP customers by Revenue

Source: Apps Run The World

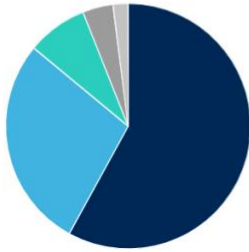


Highcharts.com

(Appsrntheworld)

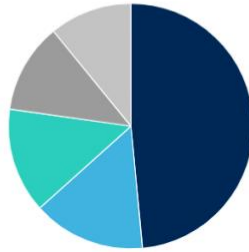
Oracle NetSuite ERP Reviewer Insights

Peers Recommending This Product



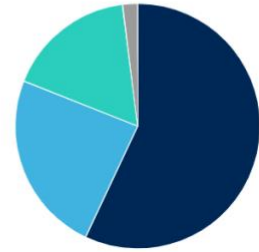
Company Size

<50M USD	28%
50M-1B USD	58%
1B-10B USD	8%
10B+ USD	4%
Gov't/PS/Ed	2%



Industry

Manufacturing	15%
IT Services	14%
Consumer Goods	12%
Retail	11%
Other	49%



Deployment Region

North America	57%
Asia/Pacific	24%
Europe, Middle East and Africa	17%
Latin America	2%

As of Jan 2024 @Gartner, Inc

Gartner Peer Insights.

(Gartner)

SECTEUR D'ACTIVITÉ	Nom	Chiffre d'Affaire	Activité	Nombre d'employé	Pays du siège
Services	Noble Supply & Logistics	Unknown	Les services aux entreprises	Unknown	États-Unis
	Tumitin	From \$100,000,000 to \$199,999,999	Technique	From 200 to 499	États-Unis
	Acceleris AG	40 millions	Services et conseil informatiques	nov-50	suisse
	AHA! BD	N/A	Services professionnels	50 to 99	Manila, Philippines
	America's Preferred Home Warranty	\$10 million-\$20 million	Services Financiers	100 to 249	États-Unis
	Axialent Global SL	10 millions	Services Professionnels	100-250	Espagne
Production industrielle	Metal Sales Manufacturing Corporation	From \$200,000,000 to \$499,999,999	Fabrication	From 500 to 999	États-Unis
	RadSource Technologies	From \$1,000,000 to \$9,999,999	Fabrication	From 10 to 49	États-Unis
	Atom Power Inc.	From \$1,000,000 to \$9,999,999	Fabrication	Less than 10	États-Unis
	Acusev	17.4 millions	Fabrication	50-99	États-Unis
	Air Oasis	\$7-10 million	Fabrication	20 to 49	États-Unis
	Camp Chef	38 millions	Fabrication	50 to 99	États-Unis
Construction	Lab Logistics	From \$10,000,000 to \$49,999,999	Construction	From 200 to 499	États-Unis
Distribution	Alton Lane	51.8 millions	Vêtements, Chaussures Et Accessoire	N/A	États-Unis
	Beekman 1802	92 millions	Vente Au Détail	250 to 499	États-Unis
	Big Agnes	21.7 millions	Distribution En Gros	N/A	États-Unis
	BirdRock Brands	5 millions	Vente Au Détail	50-99	États-Unis
	Blue-9 Pet Products	5 millions	Vente Au Détail	N/A	États-Unis
Activités financières	Knox Financial	975 millions	Services Financiers	20 to 49	États-Unis
	Landbay	235 millions	Services Financiers	50 to 99	Royaume-Uni
	SRS Acquiror	26.7 millions	Services Financiers	N/A	États-Unis
	America's Preferred Home Warranty	10 à 20 millions	Services Financiers	100 à 249	États-Unis
	Capital Generation Partners	5 millions	Services Financiers	50 à 99	Londres, Royaume-Uni
Gouvernement - ONG	AyurVAID Hospitals	11.8 millions	Santé Et Beauté	N/A	Inde
	Crossroads Health	28 millions	Santé	250 à 499	États-Unis
	hello products, LLC.	5 millions	Santé	20-49	États-Unis
	Lumicare Hospice	5 millions	Santé	100 to 249	États-Unis
	AbilityNet	N/A	sans but lucratif	N/A	Royaume-Uni
Énergie	Energy Matters	8.3 millions	Énergie	N/A	Melbourne, Australie
	Photon Energy	19.28 millions	Énergie	N/A	Amsterdam, Pays-Bas, République Tchèque
Transport - logistique	Transport Management Solutions	N/A	Transport Et Logistique	N/A	Sydney, Australie
	Floship	29.3 millions	Transport Et Logistique	N/A	Hong-Kong
	McElligotts	64.8 millions	Transport Et Logistique	250 to 499	Australie
	Seamary's Beverage and Logistics	2 à 5 millions	Transport Et Logistique	50 à 99	États-Unis
	P&B Intermodal Services	85 millions	Transport Et Logistique	500 à 999	États-Unis
Aérospatial - défense					

TAILLE					
0 à 2M	Atom Power Inc.	From \$1,000,000 to \$9,999,999	Fabrication	Less than 10	États-Unis
2 à 10M	Axialent Global SL	10 millions	Services Professionnels	100-250	Espagne
	Atom Power Inc.	From \$1,000,000 to \$9,999,999	Fabrication	Less than 10	États-Unis
	Air Oasis	\$7-10 million	Fabrication	20 to 49	États-Unis
	hello products, LLC	5 millions	Santé	20-49	États-Unis
	Lumicare Hospice	5 millions	Santé	100 to 249	États-Unis
10 à 50M	Lab Logistics	From \$10,000,000 to \$49,999,999	Construction	From 200 to 499	États-Unis
	Acceleris AG	40 millions	Services et conseil informatiques	nov-50	suisse
	America's Preferred Home Warranty	\$10 million-\$20 million	Services Financiers	100 to 249	États-Unis
	Axialent Global SL	10 millions	Services Professionnels	100-250	Espagne
	Accuserv	17,4 millions	Fabrication	50-99	États-Unis
	Camp Chef	38 millions	Fabrication	50 to 99	États-Unis
50 à 200M	Turnitin	From \$100,000,000 to \$199,999,999	Technique	From 200 to 499	États-Unis
	Alton Lane	51,8 millions	Vêtements, Chaussures Et Accessoires	N/A	États-Unis
	Beekman 1802	92 millions	Vente Au Détail	250 to 499	États-Unis
	Knox Financial	97,5 millions	Services Financiers	20 to 49	États-Unis
	P&B Intermodal Services	85 millions	Transport Et Logistique	500 à 999	États-Unis
200 à 1mrd	Metal Sales Manufacturing Corporation	From \$200,000,000 to \$499,999,999	Fabrication	From 500 to 999	États-Unis
> 1mrd					

(Rapport de références)

Services	9
Production industrielle	9
Distribution	9
Activités financières	9
Gouvernements et ONG	6
Énergie	7
Transport et logistique	7
Construction	8
Aérospatial et défense	7

0 à 2 millions d'€	0
2 à 10 millions d'€	10
10 à 50 millions d'€	10
50 à 200 millions d'€	0
200 millions à 1 milliard d'€	0
Plus d'1 milliard d'€	0